

# *TRANSFER ARTICULATION AGREEMENT*

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**Quinsigamond Community College**

*and*

**Fitchburg State University**

**Hotel/Restaurant Management-Hospitality Management Associate  
Degree (HMHO)**

**to**

**Business Administration (Management concentration)**

Quinsigamond Community College and Fitchburg State University agree to enter into a transfer agreement for the following academic disciplines:

*Hotel/Restaurant Management - Hospitality Management Associate Degree (HMHO)*  
*to*  
*Business Administration (Management concentration)*

**Purpose**

This agreement is set forth by Quinsigamond Community College and Fitchburg State University in an effort to delineate a transfer student's best options in course selection. This document signifies the ongoing commitment between these institutions of higher education to promote coordinated curricula of the highest quality. As such, it bears with it the commitment of our respective faculty, and administrative staff to strengthen these ties and address the needs of our students in a mutually beneficial manner.

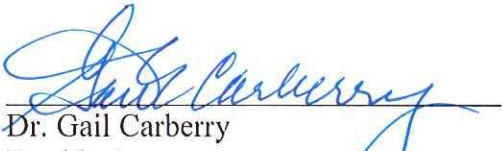
**Terms and Conditions of Transfer**

- A. Students graduating from the Quinsigamond Community College Hotel/Restaurant Management-Hospitality Management (HMHO) Associate Degree program, with a qualitative grade point average of 2.0 or greater, and upon completion of FSU's admissions requirements, are guaranteed acceptance
- B. In addition, 63-64 credits of the completed QCC Hotel/Restaurant Management-Hospitality Management degree will be accepted and applied to FSU's Business Administration program-Management concentration. All coursework from the sending program must be completed with grades of C or higher in order to transfer.
- C. Quinsigamond Students will be advised to complete the prescribed coursework, and electives, as listed in the attached program grid (Appendix A). Failure to follow these recommendations may affect guarantee of admission, and will result in additional coursework requirements and longer time to degree completion at Fitchburg State.
- D. Acknowledging that students may, and do transfer from a wide variety of majors, this agreement does not prohibit transfer to or from other programs of study at either institution. This agreement suggests optimal transfer routes from Quinsigamond Community College to Fitchburg State University.

This agreement is effective March 1, 2015 and will remain in effect until March 1, 2018 with the provision that the terms specified herein will continue to apply to graduates who transfer from Quinsigamond Community College to Fitchburg State University in either the day or evening division, within one year of the expiration of this agreement. The faculty at both institutions agrees to meet annually to review the agreement and discuss modifications.


For: **Quinsigamond Community College**

For: **Fitchburg State University**


  
Dr. Gail Carberry  
President  
Quinsigamond Community College

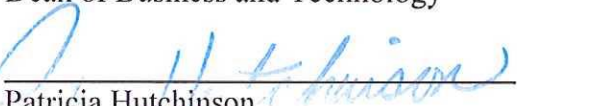
  
Dr. Robert V. Antonucci  
President  
Fitchburg State University

  
Patricia Toney  
Vice President of Academic Affairs


  
Dr. Paul Weizer  
Interim Provost and Vice President of Academic  
Affairs

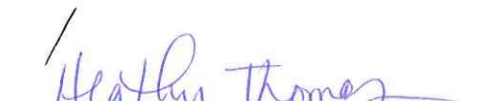
  
Kathleen Rentsch  
Dean of Business and Technology

  
Dr. Stanley Bucholtz, Jr.  
Dean of Business and Technology

  
Patricia Hutchinson  
Coordinator of Hotel/Restaurant Management  
Program

  
Diane Caggiano  
Chair, Department of Business  
Administration

  
Daniel de la Torre  
Coordinator of Transfer & Articulation

  
Heather Thomas  
MassTransfer Coordinator



# Appendix A

## Quinsigamond Community College and Fitchburg State University QCC Hotel/Restaurant Mgt-Hospitality to Business Administration Program Articulation Table

QCC Course	Course #	Cr	Fitchburg State Course	Course #	Cr
<b>Semester 1</b>					
English Composition and Literature I	ENG 101	3	Writing I	ENGL 1100	3
Introduction to Hotel/Restaurant Management1	HRM 101	3	Transfer Elective	BSAD 1990	3
Hospitality Law and Ethics	HRM 121	3	Business Law I	BSAD 3500	3
Front Office Operations	HRM 135	3	Transfer Elective	BSAD 2991	3
Introduction to Microcomputer Applications (recommended) or	CIS 111	3	Intro to Comp Info Sys	BSAD 1700	3
Business Elective*	---		See choices at right	BSAD	
<b>Semester 2</b>					
English Composition and Literature II	ENG 102	3	Writing II	ENGL 1200	3
Front Office Management	HRM 136	3	Transfer Elective	BSAD 2992	3
Bar and Beverage Management	HRM 139	3	Transfer Elective	BSAD 1990	3
Management in the Hospitality Industry	HRM 235	3	Principles of Management	BSAD 3200	3
Hotel/Restaurant Management Elective**	---	3	See choices at right		3
<b>Semester 3</b>					
Hotel Meetings Sales and Operations	HRM 232	3	Transfer Elective	BSAD 2994	3
Destination Marketing & Management	HRM 236	3	Transfer Elective	BSAD 2993	3
Psychology of Interpersonal Relations or	PSY 118		Interpersonal Effectiveness	PSYC 2370	
Human Relations in Organizations	PSY 158	3	Work And The Individual	PSYC 2620	3
Mathematics or Science Elective***	---	3-4	See choices at right		3-4
Multiple Perspectives Elective ****	---	3	See choices at right		3
<b>Semester 4</b>					
Financial Accounting I	ACC 101	3	Introduction to Financial Reporting	BSAD 2010	3
Hotel and Restaurant Management Cooperative Education Experience	HRM 299	3	Transfer Elective	BSAD 2995	3
Business Elective*	---	3	See choices at right	BSAD	3
Hotel/Restaurant Management Elective**	---	3	See choices at right	BSAD	3
Liberal Arts Elective*****	---	3	See choices at right		3
Liberal Arts Elective*****	---	3	See choices at right		3
Total credits		63-64			63-64

### PLEASE NOTE:

For the purposes of this articulation agreement, students MUST complete the elective choices listed below. Failure to follow these recommendations may affect guarantee of admission, will result in additional coursework requirements, and longer time to degree completion at Fitchburg State.

#### Required Elective Choices

\* Business: FIN 250, MGT 215, MRK 201

\*\* Hotel/Restaurant Management Electives: HRM 201 and HRM 215

\*\*\* Math/Science: MAT 122, MAT 123, or MAT 231, BIO 101, BIO 102, BIO 104, CHM 101, CHM 103, CHM 104, SCI 103, SCI 111, SCI 112, PHY 101, PHY 102

\*\*\*\* Multiple Perspectives: ART 260, ENG 231, ENG 232, ENG 253, ENG 257, ENG 259, HST 104, HST 106, HST 133, HST 152, HST 157, HST 215, HST 216, HST 241, HUM 147

\*\*\*\*\* Liberal Arts: ECO 215, ECO 216, SPH 101

## Coursework left to complete at FSU

Major courses		Comments
BSAD 1700 Intro to Computer Info Systems		Assuming completing CIS 111 Introduction to Microcomputer Applications at QCC
BSAD 2020 Intro to Managerial Accounting		Assuming completing HRM 201 Hospitality Accounting at QCC
BSAD 3300 Fundamentals of Marketing		Covered if choose MRK 201 Principles of Marketing as business elective at QCC
BSAD 3400 Basic Finance	3	Covered if choose FIN 250 Principles of Finance as business elective at QCC
BSAD 4890 Business Policy & Strategy	3	
BSAD 3210 Human Resource Management	3	Covered if choose MGT 215 Human Resource Mgmt as business elective at QCC
BSAD 3220 Production Management	3	
BSAD 4200 Organizational Behavior and Theory		Assuming completing HRM 215 Contract Foodservice Management at QCC
BSAD 4210 Social and Political Environment of Business	3	
BSAD 4230 Business Fluctuations and Forecasting	3	
BSAD 4880 International Business Management	3	
<b>LA&amp;S requirements</b>		
ECON 1100 Principles of Econ- Macro		Could choose ECO 215 Principles of Macroeconomics at QCC. <b>This articulation agreement requires students to take two of the following: ECO 215, ECO 216 and SPH 101</b>
ECON 1200 Principles of Econ-Micro		Could choose ECO 216 Principles of Microeconomics at QCC
SPCH 1000 Speech	3	Could choose SPH 101 Speech Communication Skills at QCC
MATH 1250 Intro to Functions		Could choose MAT 123 College Math I: Precalculus for Mathematics or Science Elective at QCC
MATH 1800 Business Statistics	3	Could choose MAT 122 Statistics for Mathematics or Science Elective at QCC
MATH 2200 Calculus for Business	3	Could choose MAT 231 Applied Calculus at QCC
Course with LAB attribute	3	Could choose BIO 101, BIO 102, BIO 104, CHM 101, CHM 103, CHM 104, SCI 103, SCI 111, SCI 112, PHY 101 or PHY 102 as Mathematics or Science Elective at QCC
EXSS 1000 Health & Fitness	3	
History		Could choose HST 104 or 106 as Multiple Perspectives Elective (will count as GDCN as well)
Human Behavior (PSY 1100, PSY 1200 or SOC 1100)	3	
Course with LIT attribute	3	Could choose ENG 231 or ENG 232 as Multiple Perspectives Elective (will count as GDAN as well)
Art or Music	3	
Advance Option - example Option B: 12 credits in same LA&S discipline - 6 credits must be 2000 level or higher	12	
Additional Requirement: Students will take two courses in Global Diversity (GDC & GDA). One course must be non-western.		
Total credits left	57	

Note: did not include credits in grid for courses that are required by the articulation agreement.