



*Board of Trustees Meeting
May 3, 2011 at 4:00 p.m.*

President's Conference Room, Sanders Building
300 Highland Avenue, Fitchburg, MA 01420

Robert V. Antonucci

PRESIDENT

Briefing

TO: Board of Trustees

FROM: Dr. Robert V. Antonucci, President

RE: May 3, 2011 Meeting

OVERVIEW

The annual meeting of the Board of Trustees will be held on Tuesday, May 3, 2011 at 4:00 p.m. in the President's Conference Room. Prior to the meeting, the Executive Committee will meet. We will have a recognition dinner at 5:30 p.m. in the Underground, Hammond Building. At the dinner, we will recognize Gregg Lisciotti and David Mullaney for their service to the Board. We will also recognize Michael Fiorentino, Jr. for his service to the University. I will introduce the new Trustee, Anthony Mercadante, who was recently appointed by the Governor. I also invited the Department Chairs, the Alumni Board, the Student Government Association, the Executive Committee, the University Deans and Union leaders to join us and to be recognized.

Parking will be reserved in the Sanders Lot.

The schedule is as follows:

3:45 p.m.	Executive Committee	President's Office
4:00 p.m.	Board of Trustees Meeting	President's Conference Room
5:30 p.m.	Dinner	Underground, Hammond Building

AGENDA

- I. Call to order by Chairman Gregg Lisciotti**
- II. Public Comments**
- III. The minutes of the March 29, 2011 meeting are presented for consideration and approval**
- IV. Finance and Administration Committee – Gregg Lisciotti, Chairman, ex-officio (Votes Required)**

The Finance and Administration Committee met on Tuesday, April 26 2011. The agenda and budget materials for the meeting were sent to all members. The Committee will make a report to the full Board and the votes to be considered are included. The major budget items are to approve the FY12 State Budget and set

student fees for FY12. Due to the uncertainty of the state fiscal condition and the lack of specific allocations it is difficult to agree on a final bottom-line budget. We do not anticipate a final state budget until the end of June. This is the typical time line each year. That being said, we need to move ahead and will be making recommendations to consider. Included in the packet you will find the Fiscal Year 2012 Budget report. We have changed the budget and student fee increase votes to reflect the committee's discussion.

- a) Student Fee Increases – **VOTE – (06-10/11)**
- b) Approve FY2012 Budget – **VOTE – (07-10/11)**
- c) Roll Forward of Funds to FY2012 Budget - **VOTE – (08-10/11)**

V. Vote Required

- a) Act on Board officers for the term beginning July 1, 2011 – **VOTE – (09-10/11)**

Gregg Lisciotti will chair the Executive Committee meeting and will ask the committee to make recommendations for Chair, Vice-Chair and Clerk.

VI. Notifications

As required by the by-laws, I am notifying you of personnel actions taken since the last meeting.

- a) Personnel Actions (**N05-10/11**)

VII. President's Report

I want to call your attention to activities involving Commencement. We will be holding two ceremonies, one for Graduates scheduled for Thursday, May 19 at 6:30 p.m. and one for Undergraduates on Saturday, May 21 at 10:00 a.m. All Trustees are invited to attend both events. Gail will check with you regarding your intentions.

I will also bring you up-to-date on a variety of issues including the end of the year activities.

Enclosures:

- FY2011 Financial Reports and Certification
- Central Links - Finish First
- Annual Honors Convocation Program
- Undergraduate Conference on Research & Creative Practice Program
- The Vision Project Report
- News Articles

VIII. Adjournment

If you have any questions or material prior to the meeting please give Gregg, Gail or me a call. I look forward to seeing you on Tuesday, May 3, 2011.

1. Agenda

Robert V. Antonucci

PRESIDENT

FITCHBURG STATE UNIVERSITY BOARD OF TRUSTEES MEETING**Tuesday, May 3, 2011****4:00 p.m.****President's Conference Room****300 Highland Avenue, Fitchburg, MA 01420****AGENDA**

- I.** Call to Order
- II.** Public Comments
- III.** Consideration of minutes from previous meeting
 - a)** March 29, 2011
- IV.** Finance and Administration Committee- Gregg Lisciotti Chairman, ex-officio (Votes Required)
 - a)** Student Fee Increase – **VOTE – (06-10/11)**
 - b)** Approve FY2012 Budget – **VOTE – (07-10/11)**
 - c)** Roll Forward of Funds to FY2012 Budget - **VOTE – (08-10/11)**
- V.** Vote Required
 - a)** Act on Board officers for the term beginning July 1, 2011 – **VOTE – (09-10/11)**
- VI.** Notifications
 - a)** Personnel Actions – (**N05-10/11**)
- VII.** President's Report – Dr. Robert V. Antonucci
- VIII.** Adjournment

2. Minutes

BOARD OF TRUSTEES

Fitchburg State University
President's Hall, Guglielmi Mazzaferro Center
291 Highland Avenue, Fitchburg, MA 01420

Minutes of Meeting Held on Tuesday, March 29, 2011 at 12:00 p.m.

Trustees Present: Gregg Lisciotti, Matt Costello, Carol Vittorioso, Beverly Farias, Martin F. Connors, Jr., Cynthia Stevens, Gladys Rodriguez-Parker

Trustees Absent: David Mullaney, Robert Pontbriand

Also Present: Robert Antonucci, Gail Doiron, Foundation Board members, Campus Community

The joint meeting was called to order by Chairman Lisciotti and President Antonucci at 12:27 p.m.

The consideration of the full Board of Trustees minutes from February 1, 2011 was presented.

Upon a motion duly noted by Mr. Connors and seconded by Mr. Costello it was

Voted: to approve the minutes of the meeting held on February 1, 2011 as
(7-0) presented.

The consideration of the Board of Trustees Executive Session minutes from February 1, 2011 was presented.

Upon a motion duly noted by Mr. Connors and seconded by Ms. Farias it was

Voted: to approve the Executive Session minutes of the meeting held on February 1, 2011 as
(7-0) presented.

President Antonucci presented the Foundation Board minutes from the meeting held on November 3, 2010. The minutes were approved unanimously.

President Antonucci welcomed everyone and explained the tradition of bringing both Boards together to highlight student and university initiatives.

Mr. Lisciotti announced that Michael Fiorentino, Jr., had accepted the presidency of Lock Haven University in Pennsylvania. He congratulated him and wished him good luck. He next introduced two guests, impending members of the Foundation Board, John Dombrowski and Michael Mahan.

President Antonucci next explained the renovations in Hammond would start in May and we were fortunate to get the funds sooner through bonding opportunities. We would need to use student fees to support some of the renovations.

Mr. Bry next introduced Mr. Ed Hodges and Mr. Alex Adkins from DiMella Shaffer. Mr. Adkins presented a PowerPoint presentation. (Attached)

The project is scheduled to start in May of 2011 and it is hoped that the project will be accomplished by April 2012.

The President asked if there were any questions and there were none.

President Antonucci asked Ms. Pam McCafferty, Dean of Enrollment, to introduce the two student scholars, Kathleen Taylor and Josh Singer who received Sterilite scholarships. She said that selected recipients have to demonstrate both academic achievement and financial need. The scholarship will help students realize their goals. It requires a minimum 3.0 cumulative GPA. Sterilite Corporation made a \$1 million gift to the University.

The University will support ten scholars per year, with recipients representing all four classes. Upperclassmen will serve as mentors to incoming scholars.

Ms. Taylor is a non-traditional single parent of two children. She said the financial piece helps in the long term but really appreciates all the other support associated with the scholarship. Mr. Singer said most scholarships provide the funding and not much else. What he likes about this program is that the scholars set the direction of what takes place. The curriculum and events are up to the students' pursuits and they can take leadership roles with new Sterilite Scholars. The students said they are both grateful for this scholarship.

The President asked if there were any questions and there were none. President Antonucci said this was the result of a lot of planning. The intent is that the students will have the scholarship all four years as long as academics remain in good standing. He thanked the generosity of the Sterilite Corporation.

President Antonucci next explained that a developer is interested in building on the former Martel property located on North and Main Streets.

Mr. Bry said we have been working with the city over the past year to develop housing privately owned and financed. The whole corner of North and Main is the original intent with 100-120 beds along with some retail space.

The Chair opened the floor for public comments, and there were none.

President Antonucci next presented and made a motion to elect John Dombrowski and Michael Mahan for election as new Foundation Board members. The motion passed unanimously.

Foundation Finance Committee Chairman Edward Manzi, presented the 2012 budget to be approved. He presented the Executive Summary for the fiscal 2012 budget and the supporting documents. He presented the consideration of minutes from March 1, 2011. He discussed the report on investments, and the capital campaign status.

The minutes were approved unanimously.

President Antonucci requested a motion to accept the 2012 budget. Upon a motion made by Mr. David Rodgers and seconded by Mr. Robert Alario, the motion carried unanimously. (FIN-01-03292011)

Audit Committee Chair, Robert C. Alario, discussed the 990 Tax Forms for the Foundation and Supporting Organization. He said that it is a complex form that is basically a recapitulate of the financials. The schedules present information in reference to public support of the organization, contributions, financial statements, fundraising activities, compensation and related information. He referred to Page 7 and the balance sheet on Page 11. This is just largely additional information to the Internal Revenue Service. He asked if there were any questions or comments. There were none.

Mr. Lisciotti talked about the upcoming golf tournament to be held at Oak Hill Country Club on July 18. He, along with trustees Marty Connors and Carol Vittorioso, are chairing the committee with help from Ms. Sheila Sykes and her team. The fundraising is going very well. He said if anyone would like to be a sponsor to please contact him and he thanked everyone for their support.

President Antonucci next honored outgoing Foundation Board members for their service. Crystal books were presented as gifts to departing Board members Gail Allen, Robert Alario, Martin F. Connors, Jr. Edward Manzi and Luis Perez (not present at the meeting) and were recognized for their service.

President Antonucci next presented the job actions taken since the last meeting. They were as follows:

Resignation

William Dabb Effective: 2/25/2011	Instructor Business Administration MBA	\$60,956.47
Dawn Roberts Effective: 1/28/2011	Assistant Professor Exercise & Sports Science Ph.D.	\$54,113.91

Retirement

Robert Wellman Effective: 8/27/2011	Professor Behavioral Sciences Ph.D.	\$77,607.89
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Termination

Teresa Bizzotto Effective: 02/19/2011	Staff Assistant Finance & Administration AS	\$45,900.00
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New Hire

Jason Simon Effective: 3/13/2011	Assistant Librarian Amelia V. Gallucci-Cirio Library MLS	\$53,000.00
Rachel Martin Effective: 4/4/2011	Assistant Director of Financial Aid Financial Aid MED	\$47,500.00
Annamary Consalvo Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor English MED	\$59,000.00

Erin Rehrig Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Biology/Chemistry Ph.D.	\$57,500.00
Brian Kelly Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Behavioral Sciences Ph.D.	\$53,500.00
Reappointment		
Kathryn Wells Effective: 9/1/2011 End Date: 8/31/2012	Assistant Librarian Amelia V. Gallucci-Cirio Library MLS	\$51,000.00
Jack Ou (2 nd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Industrial Technology Ph.D.	\$62,986.65
Annette Sullivan (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Education Ed.D.	\$66,089.59
Aisling O'Connor (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Biology/Chemistry Ph.D.	\$55,939.73
G.L. Mazzard Wallace (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Behavioral Sciences Ph.D.	\$52,894.59
Nancy Turnbull (3 rd year) Effective: 9/1/2011 End Date: 8/31/2012	Library Associate/Tech. Services Amelia V. Gallucci-Cirio Library MLS	\$48,834.75
Sarah Moore (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Humanities MFA	\$53,402.07
Frank Mabey (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor English Ph.D.	\$52,894.59
Christine Devine (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Mathematics Ph.D.	\$52,387.11
Nancy Murray (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Education Ed.D.	\$65,690.57

David Weiss (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Behavioral Sciences/Criminal Justice Ph.D.	\$61,014.79
Sheila Sbrogna (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Nursing MS	\$59,086.00
Jennifer Berg (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor English Ph.D.	\$52,894.59
Francis (Matt) McGee (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Industrial Technology MED	\$58,984.61
Ronald Krieser (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Biology/Chemistry Ph.D.	\$56,447.21
Jennifer Fielding (3 rd year) Effective: 9/1/2011 End Date: 8/31/2012	Library Associate Amelia V. Gallucci-Cirio Library MLS	\$45,789.61
Joseph Moser (3 rd year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor English Ph.D.	\$52,387.11
Jessica Robey (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Humanities Ph.D.	\$51,372.15
Thomas Schoenfeld (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Biology/Chemistry Ph.D.	\$56,954.69
Daniel Sarefield (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Economics, History & Political Science Ph.D.	\$54,417.29
Elizabeth Gordon (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Geo/Physical Sciences Ph.D.	\$50,458.79
Daneen Deptula (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Behavioral Sciences Ph.D.	\$56,447.21
Mary Baker (4 th year) Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Communications Media MFA	\$50,864.67

Danielle Wigmore (5 th year & above)	Assistant Professor	
		\$52,237.74
Effective: 9/1/2011	Exercise & Sports Science	
End Date: 5/31/2012	Ph.D.	
Xinxin (Jane) Zhang (5 th year & above)	Assistant Professor	
		\$52,552.84
Effective: 9/1/2011	Geo/Physical Sciences	
End Date: 5/31/2012	Ph.D.	
Hildur Schilling (5 th year & above)	Assistant Professor	
		\$53,813.49
Effective: 9/1/2011	Behavioral Sciences	
End Date: 5/31/2012	Ph.D.	
Michael Lee (5 th year & above)	Assistant Professor	\$53,854.18
Effective: 9/1/2011	Communications Media	
End Date: 5/31/2012	MFA	
Viera Lorencova (5 th year & above)	Assistant Professor	
		\$53,288.33
Effective: 9/1/2011	Communications Media	
End Date: 5/31/2012	Ph.D.	
Susan Rosa (5 th year & above)	Assistant Professor	\$65,547.49
Effective: 9/1/2011	Education	
End Date: 5/31/2012	Ed.D.	
Elizabeth Walsh (5 th year & above)	Assistant Professor	
		\$59,180.74
Effective: 9/1/2011	Behavioral Sciences	
End Date: 5/31/2012	MA	
Deon Brock (5 th year & above)	Associate Professor	\$64,318.82
Effective: 9/1/2011	Behavioral Sciences	
End Date: 5/31/2012	Ph.D.	
Christine Dee (5 th year & above)	Assistant Professor	
		\$52,762.90
Effective: 9/1/2011	Economics, History & Political Science	
End Date: 5/31/2012	Ph.D.	
Peter Staab (5 th year & above)	Assistant Professor	\$55,389.23
Effective: 9/1/2011	Mathematics	
End Date: 5/31/2012	Ph.D.	
Rehire		
Richard DesRoches	Instructor	\$58,000.00
Effective: 9/1/2011	Business Administration	
End Date: 5/31/2012	MBA	

Audrey Pereira Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Business Administration MS	\$65,500.00
Renee Scapparone Effective: 2/16/2011 End Date: 5/31/2011	Assistant Professor Business Administration D.B.A.	\$52,000.00
Kisha Tracy Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor English Ph.D.	\$52,500.00
Katherine Jewell Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Economics, History & Political Science Ph.D.	\$52,500.00

Promotion

Michael Kushmerek Effective: 2/13/2011	From: Coordinator Of Alumni Relations To: Assistant Director of Alumni Relations BS	From: \$40,215.69 To: \$43,715.69
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Promotion to Full Professor

Kevin Austin Effective: 9/1/2011	From: Associate Professor To: Full Professor/Computer Science Ph.D.	\$86,745.94*
John Chetro-Szivos Effective: 9/1/2011	From: Associate Professor To: Full Professor/Communications Media Ph.D.	\$61,563.91*
Sean Goodlett Effective: 9/1/2011	From: Associate Professor To: Full Professor/Economics, History & Political Science Ph.D.	\$58,573.29*
Robert Harris Effective: 9/1/2011	From: Associate Professor To: Full Professor/Communications Media M.F.A.	\$65,381.39*
Sara Levine Effective: 9/1/2011	From: Associate Professor To: Full Professor/Behavioral Sciences Ph.D.	\$59,666.60*
Rene Reeves Effective: 9/1/2011	From: Associate Professor To: Full Professor/ Economics, History & Political Science Ph.D.	\$58,994.17*

Diane Caggiano
Effective: 9/1/2011

From: Associate Professor \$72,896.63*
To: Full Professor/Business Administration
MBA

**Salary to be adjusted in accordance with the MTA/NEA MSCA collective bargaining agreement.*

Promotion to Associate Professor

D. Keith Chenot
Effective: 9/1/2011

From: Assistant Professor \$56,076.49*
To: Associate Professor/Industrial Technology
M.F.A.

Christine Dee
Effective: 9/1/2011

From: Assistant Professor \$52,762.90*
To: Associate Professor/ Economics, History
& Political Science
Ph.D.

Laura Garofoli
Effective: 9/1/2011

From: Assistant Professor \$52,231.20*
To: Associate Professor/Behavioral Sciences
Ph.D.

Timothy Hilliard
Effective: 9/1/2011

From: Assistant Professor \$57,533.21*
To: Associate Professor/Exercise & Sports Science
Ph.D.

Benjamin Railton
Effective: 9/1/2011

From: Assistant Professor \$50,067.22*
To: Associate Professor/English
Ph.D.

Thomas Schoenfeld
Effective: 9/1/2011

From: Assistant Professor \$56,954.69*
To: Associate Professor/Biology/Chemistry
Ph.D.

Peter Staab
Effective: 9/1/2011

From: Assistant Professor \$55,389.23*
To: Associate Professor/Mathematics
Ph.D.

Ian Williams
Effective: 9/1/2011

From: Assistant Professor \$51,149.21*
To: Associate Professor/English
Ph.D.

**Salary to be adjusted in accordance with the MTA/NEA MSCA collective bargaining agreement.*

Change in Salary Only

Jayne Sambito
Effective: 2/13/2011

Director, Payroll
Human Resources/Payroll Svs.
MS

From: \$65,440.67
To: \$67,440.67

Change in Title Only

Gail Doiron	From: Staff Associate	\$70,460.08
Effective: 2/27/2011	To: Special Assistant to the President	
	HS	

Change in Schedule/Salary

Lola Meskauskas	Instructor (11 to 10.3 credits)	From: \$49,195.00
Effective: 2/27/2011	Nursing	To: \$45,986.63
	MS	
Deborah Benes	Instructor (11 to 12 credits)	From: \$53,332.07
Effective: 1/16/2011	Nursing	To: \$57,969.65
	MS	
Tara Mariolis	Instructor (10 to 10.5 credits)	From: \$35,464.43
Effective: 2/27/2011	Nursing	To: \$37,450.43
	MS	
Jean Kressy	Instructor (9 to 11.3 credits)	From: \$36,303.31
Effective: 2/27/2011	Nursing	To: \$45,703.27
	MS	

President Antonucci next gave his report. He thanked Michael Fiorentino, Jr. for his years of service at the University. He offered his congratulations on his new position at Lock Haven University.

He next provided background on the search firm hired to find the next academic vice president. The University has retained the services of Academic Search, Inc., a highly-respected firm based in Washington, D.C. Dr. Garry Owens is a senior consultant with Academic Search, who will be on campus to meet with members of the University to establish objectives and timelines for the search. Ms. Cathy Canney will serve as chair, along with other members including Vice Chair Carol Vittorioso. Michael Shanley and Jessica Murdoch will be ex-officio members on the committee. It is our hope to have the position filled by May. There is a web site to follow the progress.
www.fitchburgstate.edu/vpaasearch

The president's reception for accepted students will be held on Saturday, April 9, 2011.

We had one student in Japan during the recent earthquake and that student has returned safely to the United States.

The Foundation Board will meet in the fall and the next Trustee meeting will be on May 3.

The Executive Director position of the Foundation has not been filled. There was an interview scheduled but the candidate cancelled for another position. The search will continue and Ms. Sheila Sykes will be filling in.

The President next publicly thanked and commended Mr. Lisciotti for his service to the University. His term as a Trustee has ended.

President Antonucci referred to the enclosures in the packet. They are as follows:

Enclosures:

- Fitchburg State University Anti-Violence Proclamation
- FY2011 Trust Fund Report
- Financial Statements for the six months ended December 31, 2010, 2009 and 2008
- Letter from Division of Energy Resources
- Residence Hall Occupancy – Spring Semester 2011/FY2011
- Letter from the Board of Registration in Nursing
- Thank-you letter from Fred Healey
- News Articles

President Antonucci asked if there were any questions or comments.

Mr. Rodgers responded by commending the University staff for getting the materials ready for this meeting.

With no further business before the Board, the meeting was adjourned at 1:15 p.m.

Respectfully submitted:

Robert A. Pontbriand, Clerk
Board of Trustees

3. 2012 Budget



**FITCHBURG STATE
UNIVERSITY**

Fiscal Year 2012 Budget

Table of Contents

FY2012 Budget Narrative Letter -----	1
FY2010-FY2012 Operating Budgets -----	6
FY2012 Proposed Fee Increase and State University Tuition and Fee Comparisons -----	7
FY2012 Revenue Sources and Operating Expenses Pie Charts -----	8

Robert V. Antonucci

PRESIDENT

April 22, 2011

Board of Trustees
Fitchburg State University
Fitchburg, MA 01420

SUBJECT: FY2012 BUDGET NARRATIVE

Dear Board members:

Although challenging economic times persist, Fitchburg State continues to embrace and support its strategic goals: high-caliber classroom instruction, extensive co-curricular student programming, ambitious capital and technology improvement plans, and well-reasoned operational practices—the sum of which has kept us vital and dynamic.

Roughly two weeks ago, Massachusetts House leaders released a proposed budget that held decidedly negative news for public higher education. More specifically, should that budget remain intact, Fitchburg State will face a 16 percent, \$4.3 million cut in state appropriations next year. While debate will continue, additional amendments filed, and a more favorable number conceivable following Senate and conference committee hearings, given the fiscal atmosphere, we are less than optimistic that our numbers will change significantly. While legislative action now assures that campuses will retain out of state tuition, federal stimulus funds have evaporated and a supplemental appropriation for enacted collective bargaining agreements appears slim. We must, therefore, take measures to ensure our solvency and success, preserve our core mission, and make the best possible use of our resources.

Given this financial environment, I would like to present the following overview of our economic plans to address fiscal year 2012.

Budget in Brief
FY2012 Operating Budget
Proposed Student Fee Increase with State University Comparisons

We have crafted the enclosed budget proposal with an option for annual student fee increases, a move that cannot be avoided. Additionally, we will have to tap our reserves, intensify cost containment strategies, and continue to pursue contract consolidations. Our past practice of earmarking a portion of new student fee revenues for scholarships may not be possible in this uncertain fiscal climate.

At our upcoming Finance and Administration Committee meeting on Tuesday, April 26, we will need to decide upon the fee increase before setting the actual budget. For the purposes of this discussion, I have based the numbers in this brief on a \$500 annual student fee increase, and the *FY12 Proposed Budget Highlights and Graphs* reflects that assumption. Once the trustees determine the appropriateness of this recommended student fee amount, the proposed budget will be confirmed accordingly.

FY2012 Operating Budget Scenario (Page 6)

This scenario forecasts revenue totaling \$81,830,209 (column E, line 17) with a proposed \$500 annual student fee increase. Even with this increase, we will be left with a deficit of \$3,266,135. Our current savings will be used to address this deficit. This would signal the third successive year that we have projected a need to dip into savings to address a budget shortfall, thereby leaving us with a moderate cash reserve to handle any deficit that might occur in FY2013 and beyond.

Proposed Student Fee Increase with State University Comparisons (Page 7)

This spreadsheet lists our proposed annual student fee increase using an enrollment multiplier of 3,400 FTE. The additional revenue would be \$1.7 million. Additionally, this spreadsheet illustrates where these increases would place Fitchburg State students in comparison to their peers at other Massachusetts state universities. The operational areas that would realize additional revenues from these increases will include: additional full- and part-time faculty positions, classroom materials, substantial renovations to the Hammond Building, and long overdue preventive maintenance work.

Budget Highlights

Staffing

During my presidency, I have worked hard to maintain staffing patterns conducive to high quality service. During the past year, however, and for the foreseeable future, positions may be frozen or left unfilled, with the exception of full-time faculty. With increased program demands and expanding enrollment, I have authorized funds to fill 24 full-time tenure track faculty positions. It is important to note that the state appropriation of \$24.3 M falls well short of the \$29.9 M needed to fully fund our payroll. This shortfall is a further drain on the budget because every payroll dollar not covered by the state appropriation adds an additional 33 percent onto those payroll dollars to cover employee fringe benefits – or another \$1.9 M.

Summary of Revenue Sources
(Page 6, Column E, Line 17)

Total revenue, from all sources, is projected to be \$81,830,209. Our primary revenue sources are state appropriations and student fees.

FY2012 Revenue Sources with Out of State Retained Tuition

State Appropriation	23,467,616
Retained Out of State Tuition	836,941
DCAM	200,000
Financial Aid	5,500,000
Grants	1,614,835
Auxiliary Services	8,734,939
Tuition and Fees	34,609,743
Investment Income	500,000
Sales and Service	3,100,000
Unrestricted Net Assets	3,266,135
Total	<u>81,830,209</u>

Summary of Operating Expenses
(Page 6, Column E, Line 35)

Total operating expenses are projected to be \$81,830,209. The bulk of these expenses are directed toward faculty and staff salaries and benefits, student aid and scholarships, physical plant expenditures, technology costs, operation and maintenance, and the new expenses associated with the major renovation that will commence this summer at the Hammond Building.

FY2012 Operating Expenses

Salaries and Benefits	37,631,953
Financial Aid	5,500,000
Grants	1,614,835
Auxiliary Services	8,832,904
Utilities	4,089,966
Scholarships	2,812,949
Information Technology	3,645,532
Capital	5,000,000
Operation & Maintenance	8,613,909
Hammond Building	2,000,000
Debt Service	2,088,161
Total	<u>81,830,209</u>

University Investments

Commonfund: We continue to monitor our investments with Commonfund, where our initial investment of \$12M (invested on Feb. 1, 2008) has increased to \$13.6M. Financial market volatility had led to appreciable losses in the fall of 2008 prior to the steady recovery experienced in the last two years.

Investment Portfolio with Commonfund as of March 31, 2011
Total Portfolio Value: \$13,663,684

	<u>Market Value</u>
High Quality Bond Fund	6,847,973
Multi-Strategy Equity Fund	3,094,990
Intermediate Term Fund	1,794,639
Short Term Funds	<u>1,926,082</u>
Total	<u>13,663,684</u>
Year to date investment gains	706,868
Year to date interest/dividends	262,013

Massachusetts Municipal Depository Trust (MMDT): Historically, MMDT has been our standard vehicle for managing short-term cash needs. For the past few years, we have funded capital projects from these

savings and will need to do that again with the extensive renovations that will occur at the Hammond Building starting this summer. Our projected FY2011 year-end unrestricted/undesignated cash balance is approximately \$10 million. During FY2012, our goal is to sustain a balance of approximately \$6 to \$7 million, a figure that will hinge on the level of student fee increases.

Facilities Improvement Program

An ambitious facility improvement program (\$48 million expended in the last six years) has transformed the campus and helped ensure our long-term viability. These funds have allowed us to address the majority of new facilities and building modernizations targeted in our master plan. Among the actions: modernization of the Anthony Building as a one-stop student services center; partial modernization of Edgerly, Thompson, Percival, and Miller Halls; completion of the Mara Village housing plan, and, of particular note, our continued work on the design for a \$57 million science facility (to include a new 54,000 square foot building and a complete modernization of the existing Condiike Science facility).

In addition, a number of items not initially included in the plan have been addressed: renovation of the Alumni and Development Center; construction of a self-standing campus police station; acquisition of the Wallace Civic Center; relocation of our Center for Professional Studies to Main Street, and satellite Service Center trade shop renovations. Moreover, the university, primarily through the efforts of our Foundation, has acquired 20 properties over the last four years, immeasurably improving our landscape with new and improved parking, additional green spaces, and facilities upgrades. Add to this our ambitious plan to renovate the Hammond Building, in partnership with the Massachusetts Building Authority, with a completely revamped front entrance, new and improved mechanical systems, a relocation of the bookstore, a new commuter café, and novel exterior glass housing for a new elevator. These and other efforts at strategically modernizing the campus, where affordable, will continue.

Technology Improvement Program

Our goal of providing state-of-the-art technologies continues, as illustrated by our mediated classrooms, core infrastructure upgrades, new learning management systems, expanded wireless network, enhanced security measures, 24/7 help desk improvements, comprehensive nightly backup systems, updated e-mail archiving systems, high-tech phone switch, new VOIP phones, a piloted lecture capture system, and new VMware workstations. These efforts continue to place us among the best, most technologically advanced campuses in the Massachusetts university sector.

Cost Containment/Savings/Avoidance Initiatives

While our goals and objectives remain focused on our three-pronged mission of teaching, learning, and service, we know it is imperative that our spending patterns be set with an eye toward containing costs. We have intensified efforts to realize appreciable savings and are continually enacting new strategies. A partial list of recent initiatives includes:

Cost Containment/Savings/Avoidance Initiatives	
Phone Services	21,220
Software & Web Options	14,000
Bulk Mail	18,000
Banking: Fees & E Commerce	63,800
Procard	13,449
MHEC Cost Avoidance	<u>3,580,627</u>
Total	<u>3,771,096</u>

system-wide (community colleges, state universities and UMass campuses) procurement initiatives, contract consolidations, expanded use of bulk mail, and major cost avoidance via our purchases with the Massachusetts Higher Education Consortium (MHEC).

Summary

This budget plan represents an operational sketch outlining how best to address our current and future economic needs. There is little doubt that our budget challenges will continue for additional years, which means we must intensify our efforts to enhance current revenue, protect operating dollars, increase assets, and contain costs. The \$10 million capital campaign, which will be coming to a close on June 30, will assist with the anticipated budget shortfall.

At the same time, we must continue to operate as a first-rate university regardless of the depth and breadth of the financial challenges we face. I am optimistic that this fiscal plan positions the institution for a viable, progressive, and successful future.

Sincerely,

A handwritten signature in black ink that reads "Robert V. Antonucci". The signature is written in a cursive, flowing style.

Robert V. Antonucci
President

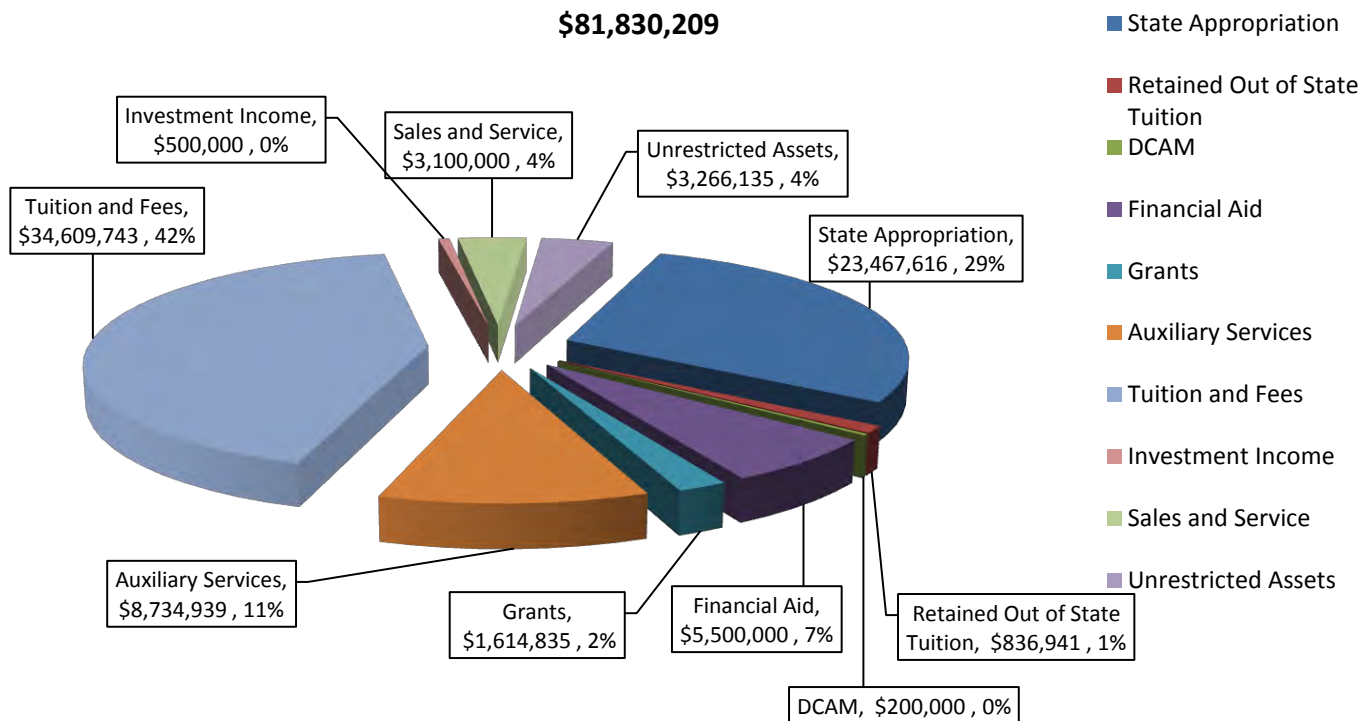
	A	B	D	E
1	FY2010 to FY2012 Operating Budgets			
2	Annual Operating Budgets FY10 - FY12	FY2010 Actual \$500 annual fee increase 3200 FTE	FY2011 Adjusted Budget \$900 annual fee increase 3400 FTE	FY2012 Budget Forecast \$500 annual fee increase 3400 FTE No Stimulus
3				
4	Revenue Sources			
5	State Appropriation	21,414,936	24,304,557	23,467,616
6	Retained Out of State Tuition			836,941
7	Estimated Stimulus	6,666,991	3,308,366	-
8	Other State Appropriations	14,437	283,985	-
9	DCAM	3,000	1,100,000	200,000
10	Financial Aid	4,633,613	5,500,000	5,500,000
11	Grants	1,327,688	1,614,835	1,614,835
12	Auxiliary Services	8,143,919	8,331,964	8,734,939
13	Tuition and Fees	30,535,290	32,909,743	34,609,743
14	Investment Income	513,007	500,000	500,000
15	Sales & Service	3,088,502	2,891,454	3,100,000
16	Unrestricted Net Assets			3,266,135
17	Total Revenue Sources	76,341,383	80,744,904	81,830,209
18				
19	Operating Expenses			
20	Regular Employee Compensation	27,252,204	28,514,229	29,949,289
21	Pension and Ins-Related Exp.	2,092,347	1,968,281	2,575,709
22	Part-Time Salaries	4,661,900	4,989,919	5,106,955
23	Financial Aid	4,676,645	5,500,000	5,500,000
24	Grants	1,492,660	1,614,835	1,614,835
25	Auxiliary Services	7,651,564	8,477,432	8,832,904
26	Department Budgets:			
27	Utilities' Expenses	3,254,020	3,507,763	4,089,966
28	Scholarship Expenses	2,859,224	2,812,949	2,812,949
29	Information Technology	4,615,218	4,264,125	3,645,532
30	Capital	5,784,261	9,853,605	5,000,000
31	Operation & Maintenance	6,213,946	7,922,685	8,613,909
32	Hammond Building			2,000,000
33	Debt Service	2,742,892	1,319,080	2,088,161
34	Operating Surplus	3,044,502		-
35	Total Operating Expenses	76,341,383	80,744,904	81,830,209

FY2012 State University Tuition and Fee Comparisons

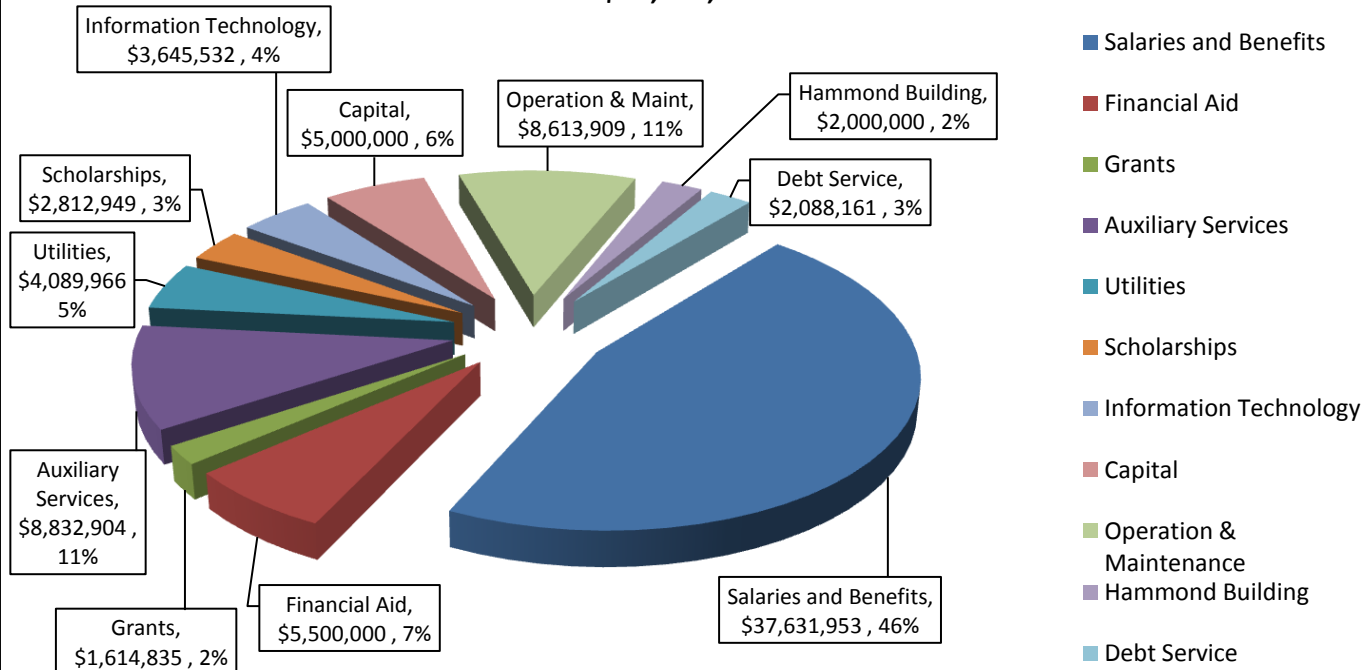
Aggregate Revenue Generated by Proposed Student Fee Increase				
University	Tuition & Fees Current	Annual Increase	Tuition & Fees Proposed	Add'l Revenue 3400 FTE
Fitchburg State	7,800	500	8,300	1,700,000

Universities Sorted by Annual Tuition and Fee Costs					
Universities	Tuition	Fee	Total	Amount of Increase	Total Annual Tuition & Fees
	Per DHE FY2011				FY2012
MA College of Art	1,030	7,970	9,000	700	9,700
Fitchburg State	970	6,830	7,800	500	8,300
MCLA	1,030	6,546	7,576	500	8,076
Westfield State	970	6,462	7,432	500	7,932
Salem State	910	6,320	7,230	500	7,730
Worcester State	970	6,186	7,156	500	7,656
Framingham State	970	6,096	7,066	495	7,561
Bridgewater State	910	6,144	7,054	500	7,554
MA Maritime Academy	1,342	5,268	6,610	400	7,010

FY2012 Revenue Sources with Out of State Retained Tuition \$81,830,209



FY2012 Operating Expenses \$81,830,209



4. Votes

**Fitchburg State University
REQUEST FOR BOARD ACTION**

TO: Board of Trustees	DATE: May 3, 2011
FROM: The President	REQUEST NUMBER: 06-10/11
SUBJECT: Student Fee Increases	

It is requested that the Board of Trustees of Fitchburg State University increase the following annual student fee, effective for the fall semester 2011.

Day School Student Fee Increase

University Fee: \$500.00 for FY2012

**Fitchburg State University
REQUEST FOR BOARD ACTION**

TO: Board of Trustees	DATE: May 3, 2011
FROM: The President	REQUEST NUMBER: 07-10/11
SUBJECT: FY2012 Budget	

It is requested that the Board of Trustees of Fitchburg State University approve the FY2012 Budget as presented by the President.

**Fitchburg State University
REQUEST FOR BOARD ACTION**

TO: Board of Trustees	DATE: May 3, 2011
FROM: The President	REQUEST NUMBER:
SUBJECT: Roll Forward of Funds to FY2012 Budget	08-10/11

It is requested that the Board of Trustees of Fitchburg State University vote to approve that on-going capital projects roll forward into the FY2012 University Budget.

5. Notification

FITCHBURG STATE UNIVERSITY
Board of Trustees
NOTIFICATION

TO: Board of Trustees	DATE: May 3, 2011
FROM: The President	REQUEST NUMBER: N05-10/11
SUBJECT: Personnel Actions	

Resignation

Stephen Wall-Smith, Ph.D. Effective: 4/17/2011	Director, Assessment Academic Affairs	\$39,542.56
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Linda Fazio, BS Effective: 4/18/2011	Staff Assistant Financial Services	\$64,034.89
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Retirement

Margarite Landry, Ph.D. Effective: 12/31/2011	Associate Professor English	\$59,869.79
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New Hire

Marcel Beausoleil, Ph.D. Effective: 9/1/2011	Assistant Professor Behavioral Sciences	\$61,000.00
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Jason Talanian, Ph.D. Effective: 9/1/2011	Assistant Professor Exercise & Sports Science	\$55,500.00
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Promotion

Christine Dee, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Economics, History & Political Science	From: \$52,762.90 To: \$56,617.90
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John Chetro-Szivos, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Communications Media	From: \$61,563.91 To: \$65,863.91
--	--	--------------------------------------

Keith Chenot, MFA Effective: 9/1/2011	From: Assistant to Associate Professor Industrial Technology	From: \$56,076.49 To: \$59,931.49
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Kevin Austin, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Computer Science	From: \$86,745.94 To: \$91,083.24
Sean Goodlett, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Economics, History & Political Science	From: \$58,573.29 To: \$62,873.29
Robert Harris, MFA Effective: 9/1/2011	From: Associate Professor to Professor Communications Media	From: \$65,381.39 To: \$69,681.39
Sara Levine, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Behavioral Science	From: \$59,666.60 To: \$63,966.60
Benjamin Railton, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Economics, History & Political Science	From: \$50,067.22 To: \$53,922.22
Rene Reeves, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Economics, History & Political Science	From: \$58,994.17 To: \$63,294.17
Thomas Schoenfeld, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Biology/Chemistry	From: \$56,954.69 To: \$60,809.69
Ian Williams, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor English	From: \$51,149.21 To: \$55,004.21
Diane Caggiano, JD Effective: 9/1/2011	From: Associate Professor to Professor Business Administration	From: \$72,896.63 To: \$77,196.63
Laura Garofoli, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Behavioral Science	From: \$52,231.20 To: \$56,086.20
Timothy Hilliard, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Exercise & Sports Science	From: \$57,533.21 To: \$61,388.21
Peter Staab, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Mathematics	From: \$55,389.23 To: \$59,244.23

Rehire

Renee Scapparone, DBA Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Business Administration	\$56,500.00
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Leave of Absence (unpaid)

Michele Caniato, Ph.D. Effective: 8/31/2011 End Date: 12/31/2011	Associate Professor Humanities	\$58,824.16
Aruna Krishnamurthy, Ph.D. Effective: 8/28/2011 End Date: 8/25/2012	Associate Professor English	\$60,405.71

6. 2011 Financial Reports

Robert V. Antonucci

PRESIDENT

FY2011 Financial Reports

REPORT CERTIFICATION

In accordance with the standard for the expenditures of trust funds, I certify that all records were maintained in accordance with proper accounting procedures, including documentation of receipts, disbursements, and bank accounts, and that expenditures are related to the institutional mission.



Robert V. Antonucci
President

May 3, 2011

Date

FY2011 Trust Fund Report

For The Nine Months Ended March 31, 2011

FY2011 Operating Budget	FY2010 Actual	FY2011 Adjusted Budget	FY2011 Actual 03/31	%
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Revenue Sources				
State Appropriation	21,414,936	24,304,557	20,253,798	83.33%
ARRA Stimulus	6,666,991	3,308,366	1,827,434	55.24%
Other State Appropriations	14,437	283,985	283,157	99.71%
DCAM	3,000	1,100,000	200,000	18.18%
Financial Aid	4,633,613	5,500,000	5,329,812	96.91%
Grants	1,327,688	1,614,835	950,958	58.89%
Auxiliary Services	8,143,919	8,331,964	8,356,124	100.29%
Tuition and Fees	30,535,290	32,909,743	30,497,438	92.67%
Investment Income	513,007	500,000	277,060	55.41%
Sales & Service	3,088,502	2,891,454	2,369,793	81.96%
Total Revenue Sources	76,341,383	80,744,904	70,345,574	87.12%

Operating Expenses				
Regular Employee Compensation	27,252,204	28,514,229	20,438,170	71.68%
Pension and Ins-Related Exp.	2,092,347	1,968,281	1,212,081	61.58%
Part-Time Salaries	4,661,900	4,989,919	3,317,831	66.49%
Financial Aid	4,676,645	5,500,000	5,408,364	98.33%
Grants	1,492,660	1,614,835	946,489	58.61%
Auxiliary Services	7,651,564	8,477,432	7,135,442	84.17%
Department Budgets				
Utilities Expenses	3,254,020	3,507,763	3,381,042	96.39%
Scholarship Expenses	2,859,224	2,812,949	2,739,673	97.40%
Information Technology	4,615,218	4,264,125	3,196,396	74.96%
Capital	5,784,261	9,853,605	7,176,420	72.83%
Operation & Maintenance	6,213,946	7,922,685	6,489,415	81.91%
Debt Service	2,742,892	1,319,080	1,162,476	88.13%
Operating Surplus/(Deficiency)	3,044,502			
Total Operating Expenses	76,341,383	80,744,904	62,603,800	77.53%

New Item of Interest

\$900,000 DCAM Funding for Hammond/Quad Concrete Decking

Robert V. Antonucci

PRESIDENT

**Fitchburg State University
Executive Summary
Financial Statements for the Nine Months Ended
March 31, 2011, 2010 and 2009**

Statements of Net Assets (page 1 - 2):

- Total assets increased by approximately \$23.9 million due to the MSCBA bond issue that occurred in December. Total assets at March 31, 2011 are \$124.2 million.
- Investments increased to \$11.8 million due to improved market conditions.
- Capital assets increased to approximately \$57.1 million net of current period depreciation of \$3.1 million.
- Liabilities increased due to the MSCBA bond issue. Total liabilities at March 31, 2011 are \$44.3 million.
- Invested in capital assets, net of related debt, increased by \$4.7 million due to continued capital initiatives.
- Total debt from bond issues and capital leases totaled \$26.1 million.

Statements of Revenues, Expenses and Changes in Net Assets (page 3 - 4):

- Total revenue to date for the period was \$75.3 million.
- Tuition and fees revenue increased by 6.6%. Scholarship expense increased by 10.7%.
- Auxiliary revenue, which represents operation of the residence halls, increased by 5.3% and does not include fees charged for the student housing facility owned and operated by the FSU Supporting Organization, Inc.
- General state appropriations increased by 15.9%. The University received \$2.3 million in state stimulus funds as of March 31, 2011.
- Total expenditures were \$62.3 million.
- Investment gains totaled \$777,700. Investment income was \$321,000.
- There was an overall increase in net assets of \$12.9 million for the first nine months of the fiscal year.

Statements of Cash Flows (page 5):

- Total cash at March 31, 2011 was \$49.5 million and includes \$15.9 million in proceeds from the MSCBA bond issue.
- Net cash provided from operations was \$17.4 million.
- Acquisitions of property and equipment totaled \$4.7 million.

FITCHBURG STATE UNIVERSITY
FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDED
MARCH 31, 2011, 2010 AND 2009

FITCHBURG STATE UNIVERSITY
STATEMENTS OF NET ASSETS
March 31, 2011, 2010 and 2009

ASSETS

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Current Assets			
Cash and cash equivalents	\$ 28,515,895	\$ 19,872,285	\$ 12,687,250
Cash and cash equivalents-restricted	2,770,037	2,622,779	3,304,015
Bond proceeds	15,756,777	-	-
Short-term investments	-	-	523,829
Accounts receivable, net	3,023,692	4,130,381	1,833,469
Loans receivable, net-current portion	2,072	2,798	2,179
Other assets	384,947	291,322	315,824
Total Current Assets	<u>50,453,420</u>	<u>26,919,565</u>	<u>18,666,566</u>
Noncurrent Assets			
Restricted cash and cash equivalents	2,525,064	6,427,175	5,383,579
Investments	11,812,142	11,152,284	9,769,280
Endowment investments	47,508	63,617	24,306
Loans receivable, net	2,035,829	1,981,738	1,931,152
Prepaid expenses	52,985	268,217	480,332
Deferred bond issue costs	167,288	-	-
Capital assets, net	57,065,279	53,427,597	54,079,562
Total Noncurrent Assets	<u>73,706,095</u>	<u>73,320,628</u>	<u>71,668,211</u>
Total Assets	<u>\$ 124,159,515</u>	<u>\$ 100,240,193</u>	<u>\$ 90,334,777</u>

FITCHBURG STATE UNIVERSITY
STATEMENTS OF NET ASSETS
March 31, 2011, 2010 and 2009

LIABILITIES AND STOCKHOLDERS' EQUITY

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Current Liabilities			
Bond payable-current portion	\$ 220,886	\$ 189,731	\$ 454,313
Accounts payable and accrued liabilities	1,576,603	2,091,962	1,343,153
Salaries and benefits payable	800,762	1,988,990	1,699,490
Accrued workers compensation-current portion	130,238	99,242	88,649
Compensated absences-current portion	2,481,208	2,456,539	2,258,614
Accrued faculty payroll	3,251,913	3,100,488	3,082,321
Deferred revenue-current portion	2,625,405	1,704,605	2,617,287
Capital lease-current portion	174,772	796,691	1,094,303
Other liabilities	2,038,196	1,233,804	1,485,344
Total Current Liabilities	<u>13,299,983</u>	<u>13,662,052</u>	<u>14,123,474</u>
Noncurrent Liabilities			
Bonds payable	25,487,202	10,081,689	10,297,002
Accrued workers compensation	530,867	404,526	361,347
Compensated absences	1,796,736	1,707,086	1,774,625
Rebate payable	17,965	17,875	17,163
Capital lease	272,232	446,882	1,403,661
Due to federal loan programs-Perkins	1,497,435	1,482,742	1,458,268
Due to federal loan programs-Nursing	363,800	358,975	352,145
Deferred revenue	994,444	978,377	1,123,277
Total Noncurrent Liabilities	<u>30,960,681</u>	<u>15,478,152</u>	<u>16,787,488</u>
Total Liabilities	<u>44,260,664</u>	<u>29,140,204</u>	<u>30,910,962</u>
Net Assets			
Invested in capital assets, net of related debt	43,509,942	38,791,596	36,996,517
Restricted for:			
Non-expendable			
Scholarships & fellowships	466,451	453,817	450,439
Expendable			
Scholarships & fellowships	379,904	342,216	324,466
Loans	257,381	251,358	247,674
Capital projects	3,444,068	3,564,450	3,388,883
Debt service	3,691,661	4,474,073	4,972,662
Other	930	930	930
Unrestricted	28,148,514	23,221,549	13,042,244
Total Net Assets	<u>79,898,851</u>	<u>71,099,989</u>	<u>59,423,815</u>
Total Liabilities and Net Assets	<u>\$ 124,159,515</u>	<u>\$ 100,240,193</u>	<u>\$ 90,334,777</u>

FITCHBURG STATE UNIVERSITY
STATEMENTS OF REVENUE, EXPENSES & CHANGES IN NET ASSETS
FOR THE SIX MONTHS ENDED MARCH 31, 2011, 2010 and 2009

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Operating Revenues			
Student tuition and fees	\$ 35,838,850	\$ 33,741,603	\$ 30,270,705
Waivers and exemptions	(1,561,214)	(1,572,984)	(1,340,662)
Net student tuition and fees	34,277,636	32,168,619	28,930,043
Federal grants and contracts	6,029,126	5,248,571	3,720,165
State and local grants and contracts	83,307	148,593	173,689
Nongovernmental grants and contracts	178,120	229,741	124,710
Sales and services of educational departments	1,091,934	1,020,299	1,033,740
Auxiliary enterprises:			
Residential life (net of scholarship allowances)	8,307,462	7,892,388	6,561,524
Administrative overhead	86,098	89,445	85,686
Fundraising	67,182	58,498	31,478
Commissions	335,003	347,462	322,444
Miscellaneous	43,542	44,752	47,055
Nursing and Perkins	25,385	24,272	20,385
Total Operating Revenues	50,524,795	47,272,640	41,050,919
Operating Expenses			
Salaries:			
Faculty	13,008,013	12,400,945	12,328,916
Exempt wages	2,759,585	2,605,978	2,429,839
Non-exempt wages	10,189,781	10,350,651	10,225,641
Benefits	7,157,084	5,864,771	5,442,280
Other Operating Expenses:			
Employee related travel	145,600	110,217	157,561
Administrative expense	1,278,782	1,223,748	1,247,385
Facility operational supplies	808,155	798,162	748,748
Utilities	2,743,479	2,464,873	2,348,428
Consultant services	491,610	421,049	496,665
Operational services	657,045	622,200	611,900
Equipment purchases	714,909	676,034	1,254,966
Equipment lease/rental/repair/maint	435,814	428,472	390,988
Purchased client services-program	116,574	226,477	246,614
Construction and building improvement	1,095,872	1,015,079	1,483,614
Scholarships	7,916,394	7,147,713	5,326,260
Loans & special payments	202	150	125
IT expenditures	2,587,590	2,164,438	2,143,614
Other bond issue costs	2,669	-	-
Depreciation	3,063,099	2,839,106	2,474,501
Auxiliary enterprises:			
Residential life	6,833,512	6,173,324	4,980,849
Total Operating Expenses	62,005,769	57,533,387	54,338,894
Operating profit/(loss)	(11,480,974)	(10,260,747)	(13,287,975)

For those charged with governance and internal management use only

FITCHBURG STATE UNIVERSITY
STATEMENTS OF REVENUE, EXPENSES & CHANGES IN NET ASSETS
FOR THE SIX MONTHS ENDED MARCH 31, 2011, 2010 and 2009

	<u>2011</u>	<u>2010</u>	<u>2009</u>
Nonoperating Revenues (Expenses)			
State appropriations	\$ 21,211,316	\$ 18,287,175	\$ 20,867,789
State stimulus	2,292,352	5,292,086	-
Gifts	1,915	200	200
Investment income (net of investment expenses)	321,114	404,373	546,842
Interest on capital debt	(298,440)	(262,273)	(429,965)
Unrealized gain/(loss)	<u>777,702</u>	<u>1,092,396</u>	<u>(1,891,842)</u>
Net Nonoperating Revenues (Expenses)	<u>24,305,959</u>	<u>24,813,957</u>	<u>19,093,024</u>
Income (loss) before Capital and Endowment Additions	12,824,985	14,553,210	5,805,049
Capital appropriations	-	200,000	250,000
Capital grants and gifts	<u>132,301</u>	<u>108,675</u>	<u>108,675</u>
Increase in net assets	12,957,286	14,861,885	6,163,724
Net Assets - beginning of period	<u>66,941,565</u>	<u>56,238,104</u>	<u>53,260,091</u>
Net Assets - end of period	<u>\$ 79,898,851</u>	<u>\$ 71,099,989</u>	<u>\$ 59,423,815</u>

FITCHBURG STATE UNIVERSITY
STATEMENTS OF CASH FLOWS
FOR THE NINE MONTHS ENDED MARCH 31, 2011, 2010 and 2009

	<u>2011</u>	<u>2010</u>	<u>2009</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase in net assets	\$ 12,957,286	\$ 14,861,885	\$ 6,163,724
Adjustments to reconcile increase in net assets to cash provided by (used by) operating activities:			
(Gain)/loss on marketable securities	(777,702)	(1,092,275)	1,891,842
Depreciation	3,063,099	2,839,106	2,474,501
(Increase) decrease in assets:			
Accounts receivable	(948,743)	(2,476,906)	148,847
Loans receivable	(113,945)	(84,883)	(153,303)
Other assets	(125,606)	149,588	245,827
Account Description			
Increase (decrease) in liabilities:			
Accounts payable and accrued liabilities	(905,343)	2,131,016	(153,195)
Compensated absences	262,905	209,775	194,383
Accrued faculty payroll	763,359	581,094	387,479
Deferred revenue	1,438,262	220,183	872,989
Other liabilities	1,802,752	1,066,246	1,063,891
Net cash provided by operating activities	<u>17,416,324</u>	<u>18,404,829</u>	<u>13,136,985</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of investments	-	1,465,781	174,129
Unrealized gain on cash investments	-	1,530	-
Purchase of investments	-	(279,346)	(605,361)
Acquisition of property, plant and equipment	(4,742,128)	(2,451,060)	(8,058,479)
Net cash (used by) investing activities	<u>(4,742,128)</u>	<u>(1,263,095)</u>	<u>(8,489,711)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Federal loan program	9,522	7,970	2,489
Proceeds of capital leases	15,935,657	499,938	292,862
Payments of capital debt	(493,307)	(474,212)	(440,183)
Payments of capital leases	(448,685)	(1,625,930)	(861,964)
Net cash provided by financing activities	<u>15,003,187</u>	<u>(1,592,234)</u>	<u>(1,006,796)</u>
Net increase in cash	27,677,383	15,549,500	3,640,478
Cash and cash equivalents - beginning of period	<u>21,890,390</u>	<u>13,372,739</u>	<u>17,734,366</u>
Cash and cash equivalents - end of period	<u>\$ 49,567,773</u>	<u>\$ 28,922,239</u>	<u>\$ 21,374,844</u>
Supplemental Disclosures:			
Cash paid for interest	<u>\$ 496,182</u>	<u>\$ 360,784</u>	<u>\$ 527,177</u>

For those charged with governance and internal management use only

Fitchburg State University - Long-Term Investments		Target	04/21/2011	%	03/31/2011	%	12/31/2010	%	09/30/2010	%	06/30/2010	%	03/31/2010	%
Portfolio Name	Fund Name													
Long Term Investments 01	Multi-Strategy Equity Fund	25%	3,122,874.13	26.4%	3,094,989.96	26.4%	2,964,455.26	25.5%	2,709,054.62	23.6%	2,443,695.35	22.2%	2,736,632.38	24.5%
	High Quality Bond Fund	60%	6,899,764.87	58.4%	6,847,973.48	58.3%	6,847,973.48	59.0%	7,542,857.14	65.8%	7,380,779.22	66.9%	7,218,701.29	64.7%
	Intermediate Tranche 1		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	Intermediate Tranche 2	15%	<u>1,800,503.68</u>	<u>15.2%</u>	<u>1,794,638.85</u>	<u>15.3%</u>	<u>1,790,728.96</u>	<u>15.4%</u>	<u>1,218,228.96</u>	<u>10.6%</u>	<u>1,206,259.46</u>	<u>10.9%</u>	<u>1,196,949.85</u>	<u>10.7%</u>
			11,823,142.68	100.0%	11,737,602.29	100.0%	11,603,157.70	100.0%	11,470,140.72	100.0%	11,030,734.03	100.0%	11,152,283.52	100.0%
Operating Account 02	STF Tranche 1		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	STF Tranche 2		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	Demand Deposit Account			0.0%	-	0.0%	82,398.54	4.5%	-	0.0%	-	0.0%	-	0.0%
	The Bancorp Bank MDA		250,000.00	13.0%	250,053.09	13.0%	250,057.88	13.5%	250,097.28	14.2%	250,148.67	15.0%	250,167.79	15.9%
	JP Morgan Prime Money Market		840,046.52	43.5%	837,993.33	43.5%	756,522.61	41.0%	754,372.83	42.9%	708,968.94	42.5%	661,652.71	42.1%
	State Street Inst. Liquid Reserves		840,046.53	43.5%	838,035.65	43.5%	756,522.57	41.0%	754,413.24	42.9%	708,986.89	42.5%	661,666.65	42.1%
	Government Securities Fund		<u>-</u>	<u>0.0%</u>	<u>-</u>	<u>0.0%</u>	<u>-</u>	<u>0.0%</u>	<u>-</u>	<u>0.0%</u>	<u>-</u>	<u>0.0%</u>	<u>-</u>	<u>0.0%</u>
			1,930,093.05	100.0%	1,926,082.07	100.0%	1,845,501.60	100.0%	1,758,883.35	100.0%	1,668,104.50	100.0%	1,573,487.15	100.0%
Total Assets			13,753,235.73		13,663,684.36		13,448,659.30		13,229,024.07		12,698,838.53		12,725,770.67	
Since Inception 01/31/2008			Pro Forma											
			As of March 31, 2011											
			04/21/2011											
Beginning Market Value			12,000,000.00		12,000,000.00		12,000,000.00		12,000,000.00		12,000,000.00		12,000,000.00	
Purchases			-		-		-		-		-		-	
Withdrawals			(406,343.06)		(406,343.06)		(406,343.06)		(406,343.06)		(406,343.06)		(406,343.06)	
Reinvestment of Income			12,765.92		12,765.92		12,765.92		12,765.92		12,765.92		12,765.92	
Market Appreciation/Depreciation			<u>131,179.43</u>		<u>131,179.43</u>		<u>(3,265.16)</u>		<u>(136,282.14)</u>		<u>(575,688.83)</u>		<u>(454,139.34)</u>	
Ending Market Value			11,737,602.29		11,737,602.29		11,603,157.70		11,470,140.72		11,030,734.03		11,152,283.52	
Dividend Paid in Cash			1,552,379.09		1,552,379.09		1,467,294.47		1,375,391.61		1,286,428.76		1,189,731.52	
Fees			94,957.72		94,957.72		87,308.11		79,368.01		71,705.76		64,211.27	

7. Enclosures

Central Links

Central Massachusetts Public Higher Education Alliance

*Fitchburg State University • Mount Wachusett Community College
Quinsigamond Community College • Worcester State University*


The colleges that comprise Central Links (Fitchburg State University, Mount Wachusett Community College, Quinsigamond Community College, and Worcester State University), commit themselves individually and collectively to improving student persistence and degree completion at our institutions.

Institutional and statewide data indicate that a pattern of student cross- and co-enrollment amongst our institutions continues to support the postsecondary academic needs of individuals in Central Massachusetts. Economic data indicates that graduates of our institutions remain in the Central Massachusetts region supporting and improving the local labor market and economies.

Degree completion at each of our institutions deserves our attention and collective resources to improve rates of graduation, thus effectively serving as a measure of our success and the educational impact on the lives of our students. As such, we agree to participate and support the Finish First program developed jointly between our institutions that tracks student enrollment between the Central Links colleges and encourages degree completion using applicable college-level credits earned at any of our institutions.

We commit our administrative resources to this program while assuring compliance with all applicable state and federal records and privacy laws.

For: **Fitchburg State University**



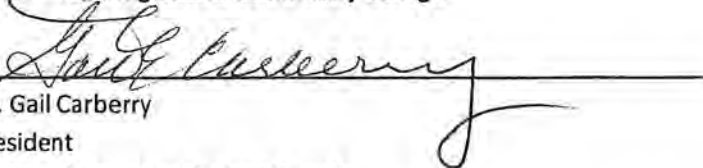
Dr. Robert V. Antonucci
President

For: **Mount Wachusett Community College**



Dr. Daniel M. Asquino
President

For: **Quinsigamond Community College**



Dr. Gail Carberry
President

For: **Worcester State University**



Dr. Janelle Ashley
President

Finish First

Overview

The ***Finish First*** initiative supports the Central Links colleges' unified commitment to improving student persistence and degree completion at each of the colleges and universities. Review of statewide data shows that students frequently leave Mount Wachusett Community College (MWCC) and Quinsigamond Community College (QCC) prior to the completion of their matriculated degrees or certificates. Student retention and persistence to degree completion is of primary importance to the Central Links colleges and universities and will be increasingly significant as we strive to satisfy state and federal accountability measures currently under development by governmental and accrediting organizations.

Finish First is designed to encourage degree completion and improve student persistence at each of the Central Links colleges and universities. Students who transfer from either MWCC or QCC to Fitchburg State University (FSU) or Worcester State University (WSU) may continue to work toward their associate degree while matriculated at the baccalaureate institution. Acting as partners in supporting student success, the institutions will encourage student degree completion, while simultaneously addressing institutional outcomes related to student persistence and retention.

How It Works

Upon admission to either FSU or WSU, transferring MWCC and QCC students will be offered the opportunity to sign on to the ***Finish First*** program. This agreement will allow either FSU or WSU to forward transcripts to MWCC or QCC at the conclusion of each term so that credits can be evaluated and applied to the community college degree or certificate program.

Once a student has been identified, FSU or WSU will provide the student's current address to the community college. The community college will then send a jointly written letter (see attachment of proposed text) encouraging the student to continue their enrollment at the state university while simultaneously having applicable credits applied toward their associate degree. Once a student has satisfied his/her certificate or associate degree requirements, the community college will have the student complete the application for graduation, waive any graduation fees, and move the student toward the awarding of their certificate or degree. Students will be included in all commencement activities at their native community college. The community colleges will notify the Dean of Students office at each of the state colleges and universities when a student has successfully completed his/her associate degree or certificate.

PROPOSED COMMUNICATION TO STUDENT

Dear _____,

We are pleased that you have chosen Mount Wachusett Community College (MWCC) and Fitchburg State University (FSU) to satisfy your educational needs. Your current enrollment at Fitchburg State University will provide you with a tremendous learning experience and opportunities for personal and professional growth.

This year we are pleased to offer you the opportunity to pursue two degrees simultaneously. Your past enrollment at Mount Wachusett Community College entitles you to complete your associate degree while you are enrolled at Fitchburg State University. This program, called ***Finish First***, offers you the opportunity to graduate from Mount Wachusett Community College using your FSU credits.

Why ***Finish First***?

Statistics show that students who have completed their associate degree are more likely to finish their bachelors degree than those who do not. If you presently work or are looking to begin a career, adding an associate and bachelors degree to your resume is a terrific way to move ahead in your profession. Many certifications, pay raises, and promotions are based on degree completion.

The best part of this program is that all you have to do to participate is continue your enrollment at Fitchburg State University and complete the enclosed form. All FSU transcript fees and MWCC graduation fees will be waived for the duration of your involvement in the program. Mount Wachusett Community College will notify you when you have satisfied your degree requirements so that you may participate in their commencement ceremonies. Meanwhile, you will be moving closer to your bachelors degree and soon join the ranks of the proud alumni at both of our fine institutions.

We encourage you to join the ***Finish First*** program today to continue your route to graduation at both Mount Wachusett Community College and Fitchburg State University. To sign up, complete the enclosed form and return it to the Registrar's Office at Fitchburg State University in the enclosed postage paid envelope. Alternately, you may download this form at www.XXXXXXX and return it to FSU at your earliest convenience. Once your form has been received you will be contacted by MWCC as to your status with the program and your projected MWCC graduation date!

If you have questions regarding the ***Finish First*** program, you may contact the Registrar's Office at FSU or send an email to finishfirst@mwcc.edu.

We look forward to seeing you on campus and as you walk across the stage at both of our commencement ceremonies!

Sincerely,

Dr. Daniel Asquino
President,
Mount Wachusett Community College



Dr. Robert V. Antonucci
President,
Fitchburg State University

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The Boston Globe

Students appeal for more aid to colleges

State schools have proposed fee hike of \$480



Senate President Therese Murray made a speech at the State House in Boston during a visit by state university students. (Suzanne Kreiter/ Globe Staff)

By **Akilah Johnson**
Globe Staff / April 26, 2011

E-mail | Print | Reprints | Comments (6) Text size — +

About 150 students from Massachusetts' state university system implored State House lawmakers yesterday to help keep school affordable.

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Using their personal struggles to help underscore their point, students urged lawmakers to inject about \$11 million into the system's coffers.

The nine schools in the system are trying to cope with a budget hole created by the loss of \$16.3 million in federal stimulus money by proposing an average \$480 fee increase next year. Without the additional funds, student fees could jump by an additional \$200, bringing next year's total increase to nearly \$700.

"That could be the difference between going and not going," said Danielle Farmer, a senior at Framingham State University majoring in history who is from Billerica. It is important "for students like myself to put a face with the cause."

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Pell Grants for Women

Farmer, the youngest of eight children, said her retired single father could not help her pay for college, and she picked Framingham State, in part, because she could manage the cost. To cover the school's \$15,665 price tag for in-state students (that does not include books), Farmer said she works two jobs during the summer, as well as three jobs on campus and a "weekend job" during the school year. Still, she said, she will graduate with about \$27,000 in student loan debt.

"There are a lot of people in the same boat," said Farmer, a student trustee at the school.

Angel Donahue Rodriguez, who was born in the Dominican Republic but has lived in Salem since he was 6, said he enrolled at Salem State University because it is affordable and he could keep expenses low by living at home.

"If I lived on campus, I still wouldn't be able to afford it," said Rodriguez, a junior who works 25 hours a week and is the oldest of four. "For my family, it would have been a struggle."

Rodriguez, Farmer, and the other student leaders made their case for more funding in individual legislative offices. Later, some legislators — including Senate President Therese Murray — and Lieutenant Governor Timothy Murray championed the system during a luncheon held in the Great Hall, though they did not directly address the funding question.

"This is a day that we talk about the successes of higher education across the Commonwealth," Timothy Murray said. "The governor often says that we are an innovation economy, and an innovation economy is fueled by brain power, and you all are a part of that."

The state university system is Massachusetts' most affordable path toward a four-year degree, according to education officials. Tuition and fees average less than \$8,000 a year, and the system's 51,000 students borrow about 25 percent less than the average college graduate, officials said.

The nine schools that make up the system are Bridgewater State, Fitchburg State, Framingham State, Massachusetts College of Art & Design, Massachusetts College of Liberal Arts, Massachusetts Maritime Academy, Salem State, Westfield State, and Worcester State.

But university presidents said they are struggling to continue with the system's core mission of providing a high-quality, low-cost education. State aid has decreased about 12 percent in the past decade, forcing schools to pass along costs to students by increasing fees, presidents said.

"It really puts a lot of pressure on parents and students," said Robert Antonucci, president of Fitchburg State, which increased student fees this academic year by \$950. In an interview at the State House, Antonucci said in the past five years the cost to attend his school has jumped from about \$13,000 a year to about \$17,000. "We're being asked to pay for a lot of costs that traditionally have been paid for by the state," he said.

One example is a 3.5 percent raise for next year that the state negotiated with system faculty, administration, and custodial unions.

But the proposed budget does not include the \$7 million needed to fund the raises, according to the system's council of presidents. If the universities are forced to pay for the raises, it will be students who pay through fee increases.

For students struggling to pay for college, the additional fees could mean

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additional debt, financial sacrifices for their families, or the inability to return to class.

“Sometimes we have unintended consequences that flow from policies . . . and the only way to figure that out is talking to end consumer and you are that end consumer,” Secretary of Education Paul Reville told the students. “Don’t underestimate the power of your voice.”

Akilah Johnson can be reached at ajohnson@globe.com. ■

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SENTINEL & ENTERPRISE / BRETT CRAWFORD

Fitchburg State University sophomores, from left, Jen Mason, 20, of Worthington, Sarah Baker, 19, of Chelmsford, and Alyssa Gerry, 19, of Charlemont, run on the track at FSU's recreation center on Monday while training for the inaugural Falcon 5K, Fun-Run & Walk scheduled for Sunday. Proceeds will benefit the city's Parks and Recreation Department.

Pounding the Pavement

FSU student creates Falcon 5K to promote fitness, fun in the city

By Nick Mallard

nmallard@sentinelandenterprise.com

FITCHBURG — Kevon Plouffe didn't decide to major in exercise and sport science at Fitchburg State University because it sounded like an easy, extended gym class.

The 22-year-old junior wanted to study the field because he wants to make a difference in the lives of others.

Plouffe has taken a major step toward his goal this year, organizing the inaugural Falcon 5K, Fun-Run & Walk, scheduled to take place Sunday morning.

The 5 kilometer race is not only intended to improve the health of those running, but the lives of others. Proceeds will benefit the city's Parks and Recreation Department.

"This is where I am now, and Fitchburg has given me a lot," Plouffe, a native of Lee, said. "I want to give back to the school and the community. If I can find a way to help out, that's what I'm going to do. I had seen a flier for another 5K and thought, 'Why not do something like this?'"

Runners are encouraged to register in advance at the race's website, www.falcon5k.org. To register, the cost is \$15 for the 5K and \$10 for the one-mile fun run. The cost to register the day of the race is \$20 for the 5K and \$15 for the fun run. Children under 10 may participate for free.

In addition to organizing a race, Plouffe — vice president of the university's Exercise and Sports Science Club — said there will be

Please see **FITNESS/4**

FSU student eyes a fit future for Fitchburg

FITNESS/From Page 1

games and activities for kids and families, both outside and inside the recreation center, which will serve as the start and finish for the race.

"We want it to be a family event and not just a race," Plouffe said.

To promote the race, FSU student Laura Shotwell started a training regimen to coincide with the event, a "couch to 5K" program. Shotwell — whose own weight loss and journey to a healthier lifestyle earned her a sponsorship from food company Odwalla — turned what is normally a 10-week program into a program designed to have runners ready for the 5K within eight weeks.

"We started slow, but things have picked up over the last few weeks," the 32-year-old Shotwell said. "We're trying to show people what they can do. A lot of people think they could never do a 5K. We want to show that you don't have to compete, just complete it. Whether you're walking or running, the idea is to just do something, no matter your fitness level."

Shotwell, who also majors in exercise and sport science, says her program has more than 100 participants, with about 30 showing up for group sessions while the rest are sent an e-mail with training instructions. The program — open to any FSU faculty members or students — received an immediate response of about 30 registrations in the first day, proving to Shotwell that her effort was worthwhile.

"After the first day of the program, I called my husband and just started crying," she said. "Seeing people taking part



SENTINEL & ENTERPRISE / BRETT CRAWFORD

Fitchburg State University junior Kevon Plouffe, 22, of Lee, talks about his efforts to organize the inaugural Falcon 5K Fun Run and Walk scheduled for Sunday.

in this, it made me emotional thinking that I could do something like this and make a difference.

"People are telling me that they're sleeping better, feeling better, feeling like they have more energy. It's a good feeling."

Shotwell herself used a similar training program two years ago to drop 100 pounds and has run multiple 5Ks, as well as half and full marathons. The response from those who have participated in the regimen has been positive.

"Being a bigger person and never having really been a runner, this program that Laura has put on has not only inspired me to get active and become

healthier, but it has made me realize that if you set your mind to it, you can do anything," Donna Landry, a 21-year-old nursing student, said. "I have so much more energy, I am able to concentrate so much more when it comes to school and class work, and I just have so much more pride and self-confidence knowing I am doing something good for myself."

The idea behind the program and the race is to get people to be active, said Plouffe, who said having public parks for recreation is a good start.

"Good habits start at a young age," he said. "It's important for kids to have a place where they can go and be active."

Worcester Business Journal

Plastics Center Plans Show Promise For Main Street

Money question remains for Fitchburg project

By Livia Gershon

Worcester Business Journal Staff Writer

Today



VISION FOR DOWNTOWN: An artist's rendering of the old Harper Furniture building reborn as a center for advanced polymers.

An advanced polymers center in downtown Fitchburg could be many things: a training center for North Central plastics companies that want to adopt bio- and nano-manufacturing technologies, a space where plastics researchers could experiment and share findings and a state-of-the-art facility with geothermal climate control and super-efficient energy systems in a 100-year-old brick industrial building.

The architectural feasibility of these kinds of plans for the old Harper Furniture building at 10 Main St. was confirmed in a study done by students and faculty at Fitchburg State University, working under the auspices of FSC's Regional Economic Development Institute. Now, the question is, will anyone pay to get the center off the ground and then keep it running?

From Classroom To Main Street

David McKeehan, president of the North Central Massachusetts Chamber of Commerce, said a survey done about a year- and-a-half ago showed that local plastics companies were very interested in the idea of a polymers center.

He said there are about 110 plastics companies in the area.

The most successful ones are those that have embraced new technology, he said, and a resource like the center could help others to do the same.

“But clearly what we really need is to have a firm understanding that such a center is viable, that it has a sustainable source of revenue that would perpetuate its work,” McKeehan said.

“Because clearly there’s no sense in moving forward unless we have a high level of confidence that that’s possible.”

The idea for the architectural study came out of discussions among the chamber, Fitchburg State and REDI and Micron Products Inc., an advanced plastics company that makes medical device components and also owned the old Harper building.

REDI, which was founded two years ago to research economic development issues in North Central Massachusetts, saw an opportunity to take on a concrete project, according to Director Joshua Spero.

“We wanted to do some very practical research that could really lead to investment in the community,” Spero said.

Book Smarts

So D. Keith Chenot, a FSU architecture professor and REDI researcher, devoted an entire class in the fall 2010 semester to creating the feasibility study.

Chenot and his student researchers consulted with plastics executives on what they should include and produced plans that feature labs, clean rooms, incubator space, classrooms and administrative offices.

They also offer ways to conserve energy and water, as well as a geothermal exchange system to minimize heating and cooling costs.

The report puts the total cost for retooling the building and buying equipment at \$5.9 million, which it says is comparable to the cost of building from scratch elsewhere.

McKeehan said he was impressed with the report and is now looking into creating a business plan that would investigate what it would take to make the center a reality.

He said the center would certainly need financial support from local plastics companies and perhaps also federal or state funding.

Another possible source of various types of support could be Fitchburg State University itself, and perhaps the University of Massachusetts at Lowell, which is home to a well-respected plastics manufacturing program.

“Their involvement in this would be an extraordinary economic development resource,” he said.

WEEKEND BEST BETS

'You Can't Take It With You'

By Bonnie J. Toomey
Correspondent

Richard McElvain, director and professor at FSU, plans to take one of his plays to The Edinburg Festival Fringe in the summer of 2012. He'd love to present George F. Kaufman and Moss Hart's "You Can't Take It With You," a comedic play in three acts that won the Pulitzer Prize in 1937, but the sets are larger than life.

In any case, this play is a definite Weekend Best Bet if you want to smile from ear to ear and shed a tear or two without breaking the bank — \$5 tickets and \$1 for a decent snack and a drink is a fair shake by anyone's entertainment budget.

McElvain said the actors rehearsed for five weeks and that the timing of the funny lines was the challenge, but it appeared that everyone on stage met his or her mark. The cast was professional. Not a dull moment from start to finish.

The set met expectations for those who wanted to be transported back to the 1930s as well as the sound, which held the nostalgic tinny ring to it. Costuming was wonderfully done, and the actors were well cast, with a believable and poignant performance by Kevin Delano, student at FSU, as the all-knowing Grandpa Vanderhof.

A sweet peek into the inner heart of a zany and unorthodox American family, the Sycamores, the story carries the audience through as we take a good look at what's really important in life, relationships and the love of family.

Reaction from the house was positively responsive and continuous throughout the production, with the characters each portraying memorable shtick.

Money raised from this weekend's performances, held Thursday through Saturday at 7:30 p.m. and Sunday at 2 p.m. in the McKay Auditorium at Fitchburg State University will go toward a trip to Scotland in 2012, where the cast will get to show their stuff; the kind of stuff that good plays are made of — and that's no joke.

Experience the arts and make your community richer. Get up and get out, and get in the know. Let's go!

Poetry

2011 Worcester Slam

Team Finals: Listen to poets in action and help decide who will represent Worcester; The Poets Asylum; Sunday, 6 p.m.; sponsored by the Worcester Po8ry Project; WCUW Front Room, 910 Main St., Worcester.

Music

The Klezmatics: The only klezmer band to win a Grammy award, unique sound steeped in Eastern European Jewish tradition, a mix of contemporary and world music. Saturday; spotlight talk at 7:15 p.m. with band members, performance at 8 p.m.; adults, \$28; seniors, \$25; under 18, \$10; reserved seating, Weston Auditorium, Fitchburg State University, 160 Pearl St.; for reservations, call Weston Box Office at 978-665-3347,



SENTINEL & ENTERPRISE / CONNOR GLEASON

Fitchburg State University's Kim Connor and Kevin Delano perform a scene from the spring theater production of "You Can't Take it With You," at the McKay Campus School auditorium Tuesday evening. Performances will be held at 7:30 p.m. Thursday, Friday and Saturday; and 2 p.m. Sunday.

Wednesday to Friday, 12:30 to 3:30 p.m.

Angel Band: Blues and Americana roots, voted one of the top 10 favorite bands at Bonnaroo; Friday, 8 p.m.; \$15 online, \$20 at the door; seating for dinner at 6 p.m.; The Bull Run Restaurant, 215 Great Road, Shirley; for dinner reservations call, 978-425-4311.

Also at the Bull Run Restaurant:

• **Brothers and Sisters Blues Tour:** Friday, 8 p.m., \$15/\$20.

• **Jimmy Thackery and the Drivers:** R&B Funk, Saturday, 8 p.m., \$18/\$22.

John Fitzsimmons and Friends: Traditional pub songs; Thursday, 8 to 11 p.m.; The Colonial Inn, 48 Monument Square, Concord; no cover; 978-369-9200.

Also at the Colonial Inn:

• **Tom Yates Group:** Songs of the Woodstock Generation; Friday, 8 to 11 p.m.

2 p.m. and 7:30 p.m.; Sunday, 2 p.m.; \$20; discounts for seniors, Woo ticket holders, and kids under 12; call 877-571-7469; Hanover Theatre for the Performing Arts, 554 Main St., Worcester.

Comedy

Frank Santorelli's Meet the Parents and improv: Dick's Bean Town Comedy Escape at the Biagios Grille; Friday, 9 p.m.; Saturday, 8 p.m.; \$20; 257 Park Ave., Worcester; 800-401-2221.

Art Galleries

Boulder Art Gallery: Friday and Saturday, 10 a.m. to 4 p.m.; 960 Main St., Fitchburg; 978-345-7000.

Johnsonia Art Gallery: 532 Main St., Fitchburg; 978-342-2549; call first for appointment and information

Art Exhibit

Galleries featuring American and European paintings, sculptures and antiques:

Thursday and Friday, noon to 4 p.m.; Saturday and Sunday, 11 a.m. to 5 p.m.; members and under 12, free; adults, \$7; seniors/students, \$5; corporate, \$3.50, Fitchburg Art Museum, 25 Merriam Parkway, Fitchburg; 978-345-4207.

Theater

"Boy Gets Girl" by Rebeca Gilman: Theresa, a successful journalist, goes on a couple of dates with Tony and decides that's

enough but is faced with an out-of-control stalker; Thursday through Saturday, 8 p.m.; Sunday, 2 p.m.; students \$7; seniors \$10; general admission \$14; Fuller Theater; Worcester State University, 486 Chandler St., Worcester; call 508-929-8843.

"The Time of Your Life" by William Saroyan: 1939 comedy-drama set in a bar where strangers and regulars seek refuge momentarily from their down-trodden lives suffering from the Great Depression; Thursday, Friday, Saturday, 8 p.m.; general public, \$10; Holy Cross Community, \$7; Fenwick Theater, Holy Cross College, 1 College St., Worcester; 508-793-2296.

Lecture

Joseph Simoneau, Ph.D.: A reading of "Chez Francois: Who Planted the Rhubarb on Pa's Grave?" Friday, 3:30 to 5 p.m.; free and open to the public; Emmanuel D'Alzon Library; Assumption College, 500 Salisbury St., Worcester. Also at Emmanuel D'Alzon Library:



The Klezmatics play Fitchburg State University's Weston Auditorium on Saturday at 8 p.m.

Gateway to the future

FSU Hammond Center gets new door, improvements

By Jack Minch

jminch@sentinelandenterprise.com

FITCHBURG — Fitchburg State University is getting a new glass front door to welcome visitors and students to its evolving campus this year.

It is part of a \$15 million to \$17 million renovation to the Hammond Center at the corner of North and Pearl streets that school officials call the gateway to the campus.

"It provides a true front door to the campus now so when you arrive you know you've arrived to our front door," said Jay

Please see **BUILDING/4**

"It provides a true front door to the campus now, so when you arrive you know you've arrived to our front door."

Jay Bry,

FSU's chief operating officer for administrative services



SENTINEL & ENTERPRISE / CONNOR GLEASON

Fitchburg State University President Robert V. Antonucci outside the Hammond Building Friday afternoon. The university is making improvements to the building.

Improvements under way at FSU

BUILDING/From Page 1

Bry, the chief operating officer of administrative services for the university.

The announcement of the renovation is the latest in a string of improvements at the university, including:

- Aesthetic upgrades leading up North Street from Main Street.
- The \$700,000 pedestrian plaza planned for Highland Avenue.
- The new \$57.3 million science center under construction.

Funding for the different projects on campus are coming from different pools of money, said university President Robert V. Antonucci.

The science building has been in the works for five to seven years and is funded by Gov. Deval Patrick's capital bond.

"We were one of the first colleges to get that money," Antonucci said.

The Highland Avenue project is being funded through the school's \$5 million annual capital improvements budget.

The Hammond Building renovation is being funded through a 3.93 percent 20-year bond provided by the Massachusetts State College Building Authority. The annual payments will be funded through the college's operating budget, Antonucci said.

The project started as an upgrade to the entrance only, said Leigh C. Warren, project manager for the Massachusetts School College Building Authority.

The architect, DiMella Shaffer of Boston, and construction contractor, Lee Kennedy of Quincy, did such a thorough job reviewing the needs of the building that the work was added.

It is more practical to renovate the building than tear it down and build a new one, she said.

The building authority will issue bonds, and the debt will be paid back through student user fees included in the school

budget, Warren said.

Student fees will be increased to pay for the project. The increase was not immediately available.

The Hammond building's façade is a large, bland brick wall that was a bit of a subliminal message to the outside world when it was built in 1974, as if to turn its back on the city, said Mike Makoski, the associate director of operations.

"The way it was designed was very monolithic, I would say, giving the perception of closing off the campus," Makoski said.

The university wants to be part of the Fitchburg community, and the new entrance to the Hammond Building, with a glass tower going up the front wall will be a better welcome to the campus, officials said.

"You drive up North Street and look at the building and it will be much more aesthetically pleasing," Antonucci said.

Work on the Hammond Building project is scheduled to begin May 23, Bry said.

The Hammond Building is the school's campus center, divided between the library and student services.

Makoski called the student center the living room for the college campus, and by extension, the living room for the community.

"Anybody can walk in, feel welcome, see an event, get involved in college activities, learn, make friends," he said. "I have known people who fell in love in campus centers."

The renovations to Hammond Building will provide practical improvements as well as aesthetic, Antonucci said.

Hammond was built in 1974 when the quality of workmanship for construction was questionable, plus heating and cooling systems are worn out, Antonucci said.

Bricks started falling off the building a few years ago and the university has spent \$1 million in repairs, he said.

The library will benefit from some mechanical improvements being given to the building such as the

HVAC system, but most of the physical alterations will be made in the student services functions, Antonucci said.

It is the first phase of an open-ended project to redo the building estimated to eventually cost about \$45 million, he said.

"This is a multiphase renovation that will ultimately completely transform the look and feel of the campus center," said Makoski.

Subsequent phases have not been clearly defined, Warren said.

The university's 2008 master plan called for a better pedestrian and student access throughout the campus, Bry said.

The improved Hammond Building will include an elevator to meet Americans with Disabilities Act requirements, giving people with mobility concerns better access to the building.

A knoll in front of Hammond will be dug out so the new glass entrance will be level with both North and Pearl streets.

With the glass tower you will be able to see right through the building to Thompson quad, Bry said.

"This is helping us get to true universal access across the campus now, so whether a person has mobility issues they can traverse our campus without going through a circuitous route," he said.

The inside will be reconfigured to open up space on the first floor, said Hank Parkinson, the director of student development.

Office space near the entrance will be relocated to make room for the art gallery, but a recital hall that was recently refurbished will be unchanged, said university spokesman Matthew Bruun.

The new space will include a service area for eating, a revised pub and book store, Warren said.

"It's going to be a more practical, user friendly space for our students and clientele," said Parkinson.

Weekender

SENTINEL & ENTERPRISE

THURSDAY, APRIL 7, 2011 13

FSU presents 'You Can't Take It with You'

FITCHBURG — The classic comedy "You Can't Take It with You" will be performed this month as Fitchburg State University's spring theater production.

The fast-paced, Pulitzer Prize-winning farce, written by Moss Hart and George S. Kaufman, tells the story of Alice, a member of the eccentric Sycamore family. When Alice falls in love with Tony Kirby, her beloved's wealthy banker father and snobbish mother disapprove of the match. Things do not go well when the Kirbys are invited to dinner to get to know their future in-laws.

"You Can't Take It with You" is frequently listed as one of the 10 best American plays alongside "Death of a Salesman" and "A Streetcar Named Desire." Considered by many to be the best American comedy ever written, it inspired the 1938 Best Picture-winning Frank Capra film. The

show has a new-found topicality in its satire of the then-newly minted systems of taxation and welfare and its questioning of governmental competence.

"You Can't Take It With You" will be performed at 4:30 p.m. April 12 and 13; 7:30 p.m. April 14, 15 and 16; and 2 p.m. April 17. All the performances will be held in the McKay Auditorium in the McKay Campus School, 67 Rindge Road, Fitchburg. Admission is free with a Fitchburg State ID, \$5 for others.

The cast includes Angela Szymcik, Ben Hassey, Cara Iadonisi, Dan Tomasik, Derek Morley, Ed Bowes, Hillary Arsenault, Ian Vincent, Kevin Delano, Kim Connor, Luke Murtha, RYANNE Belanger, Samantha Charter, Samantha deManbey, Samuel Reynolds, Tom Ryan and Tommy Karner. The production is directed by Professor Richard McElvain.

PRIME LOCATION FOR PLASTICS PLANT



SENTINEL & ENTERPRISE / BRETT CRAWFORD

Above, Fitchburg State University architecture professor and REDI researcher, D. Keith Chenot, talks about how his students, seated, worked on the concept of turning the old Harper's Furniture building at 10 Main St. in Fitchburg into an advanced polymer facility by building digital models of the site and exploring the feasibility of using the site. Below, the old Harper's Furniture building.

Study shows Fitchburg site could be redeveloped

By Jack Minch

jminch@sentinelandenterprise.com

FITCHBURG — A semester-long study by Fitchburg State University students of the former Harper's Furniture store on Main Street determined its redevelopment for the plastics industry would benefit manufacturers and help rejuvenate the downtown area.

Results of the study which ran from September to December were released Monday evening.

Since the study completed through the school's Regional



Economic Development Institute determined the building can meet the needs for an advanced polymer facility, a business model is

needed to determine if a sustainable source of revenue could be generated, said Josh Spero, director of the institute.

The cost of refurbishing the building with sustainable features would be comparable to building a new facility, said Assistant Professor D. Keith Chenot's whose Architectural Design 1 class performed the study.

"This is an economical and certainly environmentally important thing we should be looking at," Chenot said.

The North Central Massachusetts Chamber of Commerce requested the study.

Please see **STUDY/4**

Fitchburg site ripe for redevelopment as plant

STUDY/From Page 1

The region was the foundation of the plastics industry in the United States, but the manufacturing has changed with development of new materials and a shift of manufacturing plants out of the region.

"What we still have in this region is a very large cluster of businesses in the plastics industry and is critical to our economy," said President David McKeehan.

Plastics businesses had to change from high-volume, low-profit margin manufacturers to specialty product manufacturers with low-volume and high-profit margins, he said.

About 33 percent of all



SENTINEL & ENTERPRISE / BRETT CRAWFORD

REDI Research intern and Fitchburg State University Architectural Design 1 class student Jeffrey Bulger speaks at the podium about the Main Street site.

payroll dollars generated in the area come from manufacturing, he said.

There are about 110 companies in the region

engaged in the plastics industry but not all of them are taking advantage of advanced materials so a facility in the Harper's Furniture building could assist companies with the high-end technological curve, McKeehan said.

"It was a manufacturing facility and can be reused as a manufacturing facility and that's the important part," he said.

The four-story building is 37,000 square feet and in the student design the façade would remain largely unchanged, said student Jamie McDonald.

The building would have laboratories, incubator offices space, shared conference rooms, classrooms, management facilities, and a historical display area.

Solar panels would supply about 25 percent of energy needs, and geo-thermal system could provide heating and cooling.

Redevelopment of the building could spur more redevelopment in the region, Chenot said.

"These things can certainly build on each other, that is the icing on the cake, if we could make it happen," he said.



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Article published Apr 1, 2011

Double degree option for state college transfer students

By Jacqueline Reis TELEGRAM & GAZETTE STAFF
jreis@telegram.com

WORCESTER — Presidents of Fitchburg and Worcester State universities and Mount Wachusett and Quinsigamond community colleges signed a “Finish First” agreement yesterday that will let students from the two community colleges who transfer to one of the state universities before finishing their associate's degree simultaneously earn associate's and bachelor's degrees at the state universities.

For instance, if a student attends Quinsigamond for a year and then transfers to Worcester State, he or she will be eligible to receive an associate's degree from Quinsigamond after his first year at Worcester State. After another two years, he or she will be eligible for a bachelor's degree from Worcester State.

Students will get the benefit of an associate's degree midway through their bachelor's program at no extra cost (the community colleges will even waive graduation fees), the community colleges will get a more accurate accounting of students who leave before finishing, and the state universities hope the associate's degree will give students a boost that will help them finish their bachelor's degree.

“This initiative will give students the credit and recognition they deserve, as well as a sense of accomplishment that will support retention efforts,” Worcester State President Janelle C. Ashley said.

Quinsigamond President Gail E. Carberry, who initiated the program, said, “I saw data that showed that employees with associate's degrees earned significantly more than those without. As I understand that many of our transfer students work while they earn their bachelor's degree, I felt that this was an important milestone for them to accomplish.”

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Fay Club offers night of Italian food, wine, opera

FITCHBURG — Experience the tastes and sounds of Springtime in Rome through the Center for Italian Culture at Fitchburg State University and the Fay Club with "Primavera Romana" on April 14 and 15.

The event will feature food accompanied by musical selections from operas set in Rome, including "Tosca," "la Clemenza di Tito," "Giulio Cesare" and more. The guide for this evening of epicurean delights and musical interludes is celebrated gourmand Fred Plotkin.

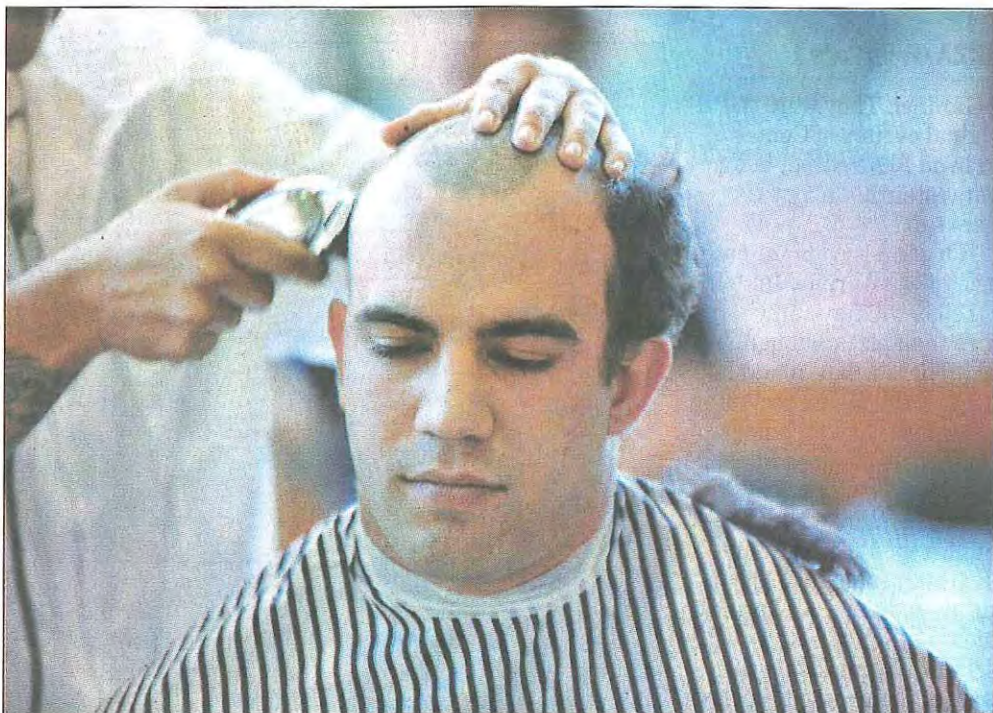
The event will be held Thursday, April 14 and Friday, April 15, at 6:30 p.m. at the Fay Club, 658 Main St.

Plotkin, whose talk is sponsored by the Sandro and Lillian Clementi Lecture Fund, is the author of nine books, including "Italy for the Gourmet Traveler" and is a renowned lecturer on opera and Italian cuisine. He has written for dozens of publications including the New York Times, Los Angeles Times, Opera News, Newsweek, Food & Wine, Bon Appetit, Saveur, and magazines in Britain, Germany, Italy and elsewhere.

The "Primavera Romana" menu includes a primo course and features spezzatino d'agnello con piselli e rosmarino (lamb and rosemary) and ends with tartufo (Italian chocolate ice cream with pieces of cherry and chunks of chocolate). Roman wines will also be available for purchase.

Tickets for the event are \$30 and reservations are required. Tickets can be purchased at the Weston Box Office at 978-665-3347. The box office, inside Weston Auditorium at 353 North St., Fitchburg, is open Wednesday through Friday from 12:30 to 3:30 p.m.

Heads shaved for a good cause



SENTINEL & ENTERPRISE PHOTOS / BRETT CRAWFORD

Above: Michael Proietti, 22, of Leominster at Fitchburg State University, gets his head shaved by Alvaro Perea of Fitchburg, a student at Alexander Academy, on Wednesday after raising \$90 for the St. Baldrick's Foundation, which funds research to find cures for childhood cancers.



Left: Carole Callahan of Shirley, whose mother died from cancer, has her turn. Plying the razor is Sharon Laracuente of Fitchburg and Alexander Academy. Donations can still be made by visiting www.stbaldricks.org.

Fitchburg State's Fiorentino named president at Pa. school

By Katina Caraganis

kcaraganis@sentinelandenterprise.com

FITCHBURG — After devoting 25 years of his life to working with students and staff in various capacities at Fitchburg State University, Michael Fiorentino Jr. has been named as president of Lock Haven University in Pennsylvania.

"When I looked at my career and the things I've been involved in, it was the logical next step for me," Fiorentino, who is executive vice president and provost, said Tuesday afternoon. "My experiences led to a presidency. It's the right time in terms of my readiness and preparation



SENTINEL & ENTERPRISE / BRETT CRAWFORD

Fitchburg State's executive vice president of Academic Affairs, Michael Fiorentino Jr., has accepted the presidency of Lock Haven University. His tenure at Fitchburg State ends on June 30.

Please see **FIorentino/5**

Fiorentino accepts president job at Pa. college

FIorentINO/From Page 1

for this type of position."

Fiorentino said the decision wasn't an easy one, but one that he felt he needed to make to further his career.

"It was a difficult decision. When I weighed everything, it's a very similar institution to Fitchburg and that made me feel comfortable with the move," he said. "The other part is the people at Lock Haven were as warm and inviting as could be. It's a strong academic program."

Fitchburg State President Robert Antonucci said Fiorentino will be hard to replace.

"He's an outstanding college administrator," Antonucci said. "I'm going to miss him. His knowledge was very beneficial. For me, it's a personal loss because I lost my second administrator who has contributed so much. I think it recognizes his talents

as an administrator."

A nationwide search will take place for his replacement.

Fiorentino served as vice president of Academic Affairs for the college for five years before being named executive vice president in June.

He previously served as associate dean and principal of the McKay Campus School/Teacher Education Center in Fitchburg before being named vice president for Academic Affairs in 1986. In addition, he served as associate vice president and exec-

utive assistant to the president and chairman of the Special Education Department.

He holds a bachelor's degree in special education from Fitchburg State in 1971, a master's in special education from Boston University and a doctoral degree in educational administration from the University of Massachusetts Amherst.

In addition to his work at Fitchburg State, Fiorentino has served on the American Association of State Colleges and Universities, and the National Association of State

Universities and Land Grant Colleges' "Voluntary Accountability System" National Task Force on Student Learning Outcomes.

FSU, Mount Wachusett part of 'reverse-transfer' program

By Jack Minch

jminch@sentinelandenterprise.com

FITCHBURG — Fitchburg State University and Mount Wachusett Community College are entering into an agreement allowing MWCC dropouts to still get

their associate's degree if they transfer to the four-year school.

The agreement includes Worcester State College and Quinsigamond Community College as well.

The so-called "Finish First" may be the first reverse-transfer program in the country, officials said.

"I think it's a relatively new initiative," said Mount Wachusett President Daniel Asquino. "It may exist somewhere else, but I have not heard of it."

Students who earn at least 30 of the 60 credits needed to graduate at Mount Wachusett or Quinsigamond community colleges can get the other 30 credits at FSU or Worcester State to earn the associate's degree, said Pamela McCafferty, dean of Enrollment Services at FSU.

The last 30 credits can also count toward major courses or electives taken for the student's bachelor's degree.

"To me, this is one of the most exciting programs we have seen in a long time. We'll give kids an opportunity to gain dual degrees,"

said FSU President Robert Antonucci. "One from community college and one from the university."

Many of FSU's students are also working, so an associate's degree can bolster their resumes, count toward professional development or help them earn pay raises, McCafferty said.

The dual degrees look good on applications for students who want to go on to a master's degree program, Antonucci said.

The graduation rates for the community colleges will rise knowing that had the students stayed they would have been able to complete their degrees, Antonucci said.

"We have always been willing to work to give credibility to community colleges because the community college is a great feeder system for us," Antonucci said. "I think it's a great initiative for North Worcester County."

The program will also help the students if they drop out of the bachelor's programs after earning enough for the associate's degree, Asquino said.

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FSU unveils new parking plan

**Pedestrian plaza
keys proposal for
council to consider**

By Jack Minch
jminch@sentinelandenterprise.com

FITCHBURG — Fitchburg State University wants to close Highland Avenue between Ross and Pearl streets to create a pedestrian plaza and additional parking, a university official told the City Council's Public Works Committee on Tuesday.

The new configuration would link campus housing for 440 students on one side of the roadway with the academic core of the campus on the other side, said Jay Bry, FSU's chief operating officer



COURTESY OF FITCHBURG STATE UNIVERSITY

Under a proposal by Fitchburg State University, Highland Avenue from just beyond Pearl Street, far left, almost to Ross Street, far right, would be closed to traffic so the university could add parking and construct Falcon Court, right center, an outdoor plaza that would include trees and a gazebo.

for Administrative Services.

The City Council's Public Works Committee unanimously supported the proposal and will forward it to the

full council, which could consider it as early as Tuesday.

If the university wins approval from the council, it will start work in the sum-

mer so the pedestrian plaza will be ready when students return for the fall semester.

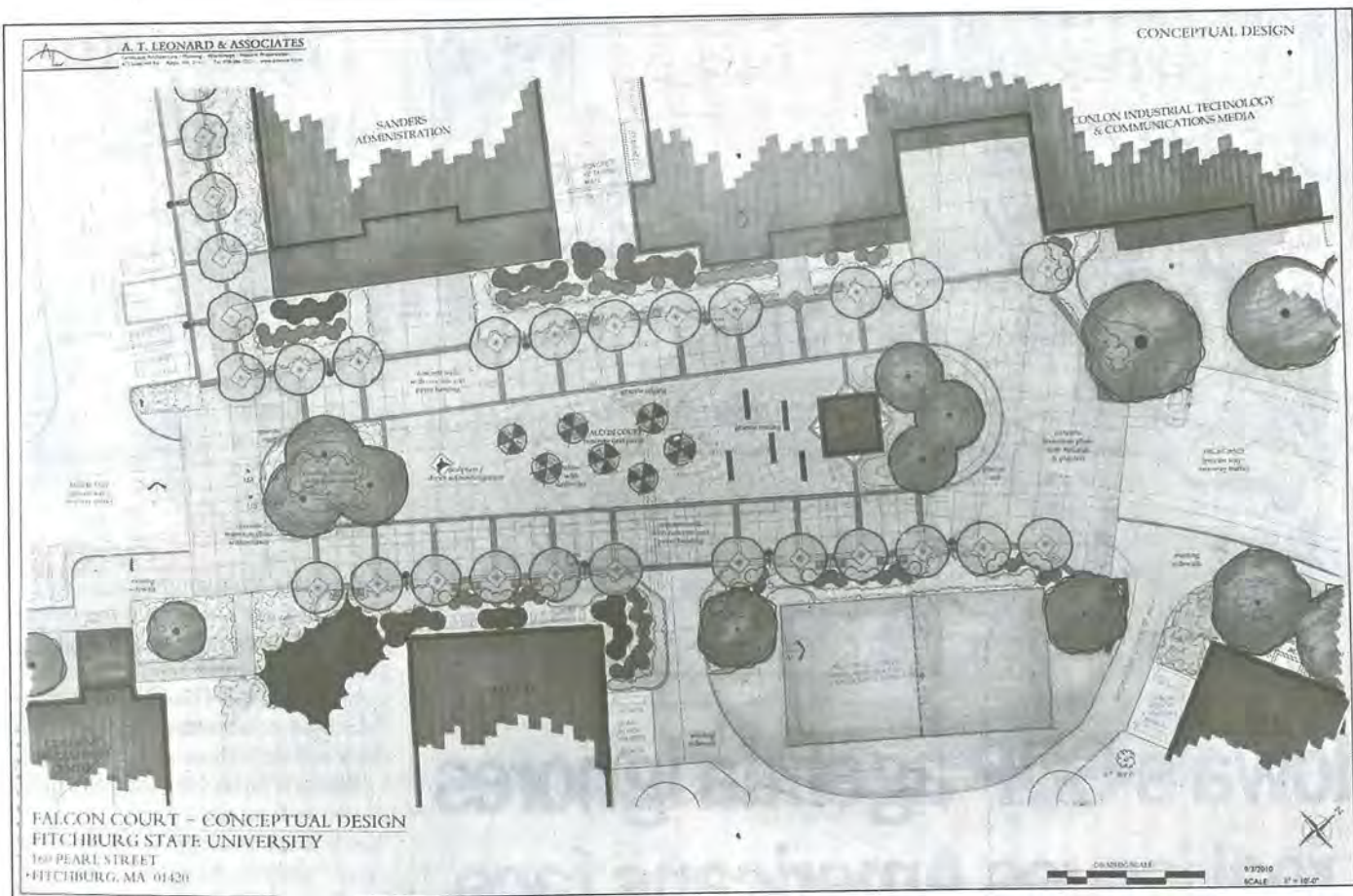
The project has already been designed, and the uni-

versity has \$700,000 budgeted for the plaza, which it will call Falcon Court, Bry said.

"It's amazing what's going

on down there," Ward 1 Councilor David Clark said. "I think that looks beautiful

Please see **FSU/5**



COURTESY FITCHBURG STATE UNIVERSITY

A conceptual design for Falcon Court at Fitchburg State University, which would be constructed where Highland Avenue currently cuts through the campus.

FSU unveils new parking plan

FSU/From Page 1

and find it hard to find anything negative about the plan."

In an artist's rendering presented to the committee, Bry showed the plaza adorned with tables, umbrellas and a gazebo at one end.

The space is big enough to hold university functions, he said.

The university will gain control of about 20 parking spaces along the road, but by changing the configuration, will be able to add spaces, Bry said.

The rendering shows a tree-lined parking area, but that will come later, he said.

"This is truly a long-term plan," Bry told Ward 4 Councilor Kevin Starr when asked about the trees.

Starr said the plan will make the neighborhood safer for city residents and their children.

The new configuration will keep traffic on the campus' main North Street artery.

"It's nice to see the university stepping up and enhancing its area."

City Councilor Norman Boisvert

"I think it's great because No. 1, as a resident of the college neighborhood, it's going to keep traffic from zipping up Holman Avenue, which it does all the time," Starr said.

Ward 2 Councilor Norman Boisvert, who is chairman of the committee, said the plan will improve the campus and surrounding neighborhood.

"It's nice to see the university stepping up and enhancing its area," he said.

Small sections of Highland will remain open between Pearl and Ross where there are privately held homes and businesses.

The plan converts traffic on Ross Street from one-way to two-way.

Ward 3 Councilor Joel Kaddy asked how the city's interests are helped.

"Certainly we want to help you guys, but what's in it for the city?" he asked.

Bry said most of the traffic on the road is generated by the university, which he said will take over responsibility for cost of maintenance of the closed road.

"It would revert to the commonwealth," he said. "For the section that we are asking to be discontinued, everything on both sides is already owned by an entity of the commonwealth."

The university is already working on a new \$57.3 million science center in its quad and is planning a \$17 million make-over to the Hammond Building facing North Street.

Starr said the city and university must still work on other traffic issues.

"Something definitely needs to be done about traffic on the other side of campus ... around the college police station," he said.

**Fitchburg State University
REQUEST FOR BOARD ACTION**

TO: Board of Trustees	DATE: May 3, 2011
FROM: The President	REQUEST NUMBER: 9-10/11
SUBJECT: Board Officers	

It is requested that the Board of Trustees of Fitchburg State University vote to approve the following slate of officers effective July 1, 2011:

Carol T. Vittorioso, Chairperson
Martin F. Connors, Jr., Vice Chairperson
Robert A. Pontbriand, Clerk

Minutes of Meeting Held on May 3, 2011 at 4:00 p.m.

FITCHBURG STATE UNIVERSITY BOARD OF TRUSTEES MEETING

Tuesday, May 3, 2011

4:00 p.m.

President's Conference Room

300 Highland Avenue, Fitchburg, MA 01420

Sanders Building

Trustees Present: Gregg Lisciotti, Matthew Costello, Robert Pontbriand, Anthony Mercadante, Martin F. Connors, Jr., David Mullaney, Gladys Rodriguez-Parker, Beverly Farias

Trustees Absent: Cynthia Stevens, Carol Vittorioso

Also Present: Robert Antonucci, Gail Doiron, Jay Bry, Sheila Sykes, Michael Fiorentino, Jr., Michael Turk, Sean Goodlett, Shirley Wagner

The meeting was called to order by Chairman Lisciotti at 4:05 p.m.

The Chair opened the floor for public comments.

Dr. Michael Turk, MSCA Chapter Vice President, stated that he had two separate items. The first item was the budget. He expressed the philosophical concern with long-term capital projects and a matter of student affordability. He said he was not authorized by the union to make this statement. The second item was the Vision Project.

President Antonucci interrupted briefly to explain the Vision Project, which was the report included in the packet, an initiative of Commissioner Freeland from the Massachusetts Department of Higher Education.

Mr. Mullaney joined the meeting at 4:10 p.m.

Dr. Turk next spoke of the role of Liberal Arts and Sciences and expressed his concerns that it is treated as if it were a second class citizen. He and his colleagues have had discussions with the Commissioner. He wanted to bring this item to the Board's attention.

President Antonucci said there is an agreement with Dr. Turk's point among the Council of Presidents; we don't want to become a centralized system.

Ms. Rodriguez-Parker asked if transfer students, while receiving public assistance, would have to be part of this program. President Antonucci clarified that we have transfer agreements and Dr. Turk was referring to workforce development. It's a balance that we are looking for and, again, we don't know what the structure will be.

There was a discussion.

Mr. Pontbriand commented that we have nothing against workforce development programs but the Liberal Arts and Sciences get watered down. This is something that needs to be monitored and wondered when a definitive decision would be made. There was a discussion.

The consideration of the minutes from March 29, 2011 was presented.

Upon a motion duly noted by Mr. Pontbriand and seconded by Mr. Mullaney it was

Voted: to approve the minutes of the meeting held on March 29, 2011 as
(7-0) presented.

Mr. Lisciotti next officially welcomed Mr. Anthony Mercadante to the Board.

Mr. Lisciotti gave the Finance & Administration report. He said the committee met on April 26 and revisions were made to the materials included in the packet in front of them. At the committee meeting, they had discussed a \$550.00 fee increase and thought \$500.00 would be more appropriate. The budget materials reflect the \$500.00 increase and for \$3 million of reserves to balance the budget with a 3,400 student count.

President Antonucci referenced page 6, line 16. This is a conservative budget, and he understands the capital concerns. He updated the newest board members that we base this budget on the house budget which is not finalized. We then, traditionally, come back to the Board in the fall. He said we are getting more and more privately funded. Last year we had stimulus money, which we don't have this year, and we keep getting less state funding. We are fighting that we may have to pay collective bargaining costs that we had not had to fund in the past. This budget is based on the need to move forward with no layoffs. We have to adjust our revenue stream and be fiscally conservative and prudent.

Mr. Lisciotti mentioned that the budget continues to move from state supported to state assisted. We need to move toward fundraising. We are different in our fundraising by location, salary and title. It is very important that the senior person in the development office to have a proper title. He expressed his hope to get a real good team in place to be a real revenue generator.

President Antonucci said we had two failed searches for the Director of Advancement and has now decided to reach out to a search firm. We tried twice on our own but we need to hire a search firm and to offer the development position a competitive salary. We had cut back in that area and need to focus on getting the office in place. The director then could go out on the road to fundraise. We need a staff that doesn't stay in the office.

There was a discussion on titles and job market within the fundraising arena.

Mr. Lisciotti said that fundraising is a relationship that needs to be cultivated. Ms. Farias said we are sadly understaffed and we don't want to lose the current staff. She expressed the concern of moving backwards.

President Antonucci said he wanted a staff to raise money that would financially support the staff in place. The salaries must support the staff and the office by fund raising.

There was a discussion on fundraising, staffing, scholarships, the annual fund and financial aid.

Mr. Lisciotti suggested a nationwide search to fill the development position.

President Antonucci expressed the hope of closing the Capital Campaign by July 1. Once the campaign is over we will have to start another fundraising initiative.

President Antonucci next presented the votes.

Mr. Costello commented on the fee increase. He said he would be voting against the increase. He was concerned with maintaining affordability and access which is essential. He noted last year the fee increase was earmarked for scholarships. He wanted everyone to know why he is voting against the increase.

Mr. Lisciotti thanked Mr. Costello for his remarks.

Ms. Farias said that she would like to vote against it but understand the needs of the institution. This vote is being done with a heavy heart.

President Antonucci said we may come back to the Board at some point to add financial scholarship aid.

Ms. Rodriguez-Parker said unfortunately this was something that needed to be done.

Upon a motion duly noted by Mr. Mercadante and seconded by Mr. Pontbriand it was

Voted: to increase the following annual student fee, effective for the fall semester 2011.
(7-1)

Day School Student Fee Increase

University Fee: \$500.00 for FY2012
(06-10/11)

Mr. Costello opposed.

President Antonucci said we would come back to the Board in the fall with any adjustments.

Upon a motion duly noted by Mr. Connors and seconded by Mr. Mullaney it was

Voted: to approve the FY2012 Budget as presented by the President. (07-10/11)
(8-0)

Upon a motion duly noted by Mr. Connors and seconded by Ms. Rodriguez-Parker it was

Voted: to approve that on-going capital projects roll forward into the FY2012 University
(8-0) Budget. (08-10/11)

President Antonucci next discussed the slate of officers.

Upon a motion duly noted by Ms. Farias and seconded by Mr. Mercadante it was

Voted: to approve the following slate of officers effective July 1, 2011.
(8-0)

Carol Vittorioso, Chairperson
Martin F. Connors, Jr., Vice Chairperson
Robert Pontbriand, Clerk

President Antonucci next presented the job actions taken since the last meeting. They are as follows:

Resignation

Stephen Wall-Smith, Ph.D. Effective: 4/17/2011	Director, Assessment Academic Affairs	\$39,542.56
Linda Fazio, BS Effective: 4/18/2011	Staff Assistant Financial Services	\$64,034.89

Retirement

Margarite Landry, Ph.D. Effective: 12/31/2011	Associate Professor English	\$59,869.79
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New Hire

Marcel Beausoleil, Ph.D. Effective: 9/1/2011	Assistant Professor Behavioral Sciences	\$61,000.00
Jason Talanian, Ph.D. Effective: 9/1/2011	Assistant Professor Exercise & Sports Science	\$55,500.00

Promotion

Christine Dee, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Economics, History & Political Science	From \$52,762.90 To: \$56,617.90
John Chetro-Szivos, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Communications Media	From: \$61,563.91 To: \$65,863.91
Keith Chenot, MFA Effective: 9/1/2011	From: Assistant to Associate Professor Industrial Technology	From: \$56,076.49 To: \$59,931.49
Kevin Austin, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Computer Science	From: \$86,745.94 To: \$91,083.24

Sean Goodlett, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Economics, History & Political Science	From: \$58,573.29 To: \$62,873.29
Robert Harris, MFA Effective: 9/1/2011	From: Associate Professor to Professor Communications Media	From: \$65,381.39 To: \$69,681.39
Sara Levine, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Behavioral Science	From: \$59,666.60 To: \$63,966.60
Benjamin Railton, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Economics, History & Political Science	From: \$50,067.22 To: \$53,922.22
Rene Reeves, Ph.D. Effective: 9/1/2011	From: Associate Professor to Professor Economics, History & Political Science	From: \$58,994.17 To: \$63,294.17
Thomas Schoenfeld, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Biology/Chemistry	From: \$56,954.69 To: \$60,809.69
Ian Williams, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor English	From: \$51,149.21 To: \$55,004.21
Diane Caggiano, JD Effective: 9/1/2011	From: Associate Professor to Professor Business Administration	From: \$72,896.63 To: \$77,196.63
Laura Garofoli, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Behavioral Science	From: \$52,231.20 To: \$56,086.20
Timothy Hilliard, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Exercise & Sports Science	From: \$57,533.21 To: \$61,388.21
Peter Staab, Ph.D. Effective: 9/1/2011	From: Assistant to Associate Professor Mathematics	From: \$55,389.23 To: \$59,244.23

Rehire

Renee Scapparone, DBA Effective: 9/1/2011 End Date: 5/31/2012	Assistant Professor Business Administration	\$56,500.00
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Leave of Absence (unpaid)

Michele Caniato, Ph.D. Effective: 8/31/2011 End Date: 12/31/2011	Associate Professor Humanities	\$58,824.16
Aruna Krishnamurthy, Ph.D. Effective: 8/28/2011 End Date: 8/25/2012 (N05-10/11)	Associate Professor English	\$60,405.71

President Antonucci next presented his report. He reported on the certification of the financial statements. We are in compliance. He informed the Board that Mr. Martin F. Connors, Jr., had officially resigned as a member of the Finance & Administration Committee and also its Chairmanship to protect the interest of Rollstone Bank & Trust and abstain from any future financial discussions.

Mr. Lisciotti said a conflict of interest letter had been received and that if any such matters come before this Board to abstain or be exempt.

President Antonucci next explained a letter from a parent that had been sent for distribution to the Board. The contents of the letter cannot be discussed in a public forum. He read the last sentence of the letter.

“I would also appreciate an acknowledgement that this letter was received and read by the Trustees.”

President Antonucci said that we would respond by sending a letter stating the letter was given to the Trustees.

President Antonucci referenced the enclosures included in the packet. They are as follows:

Enclosures:

- FY2011 Financial Reports and Certification
- Central Links - Finish First
- Annual Honors Convocation Program
- Undergraduate Conference on Research & Creative Practice Program
- The Vision Project Report
- News Articles

President Antonucci invited the Board to participate in our commencement exercises on May 19 and May 21 and to let Ms. Doiron know of their intentions. He informed the Board of a host of end of the year celebrations.

President Antonucci announced that this will be Dr. Michael Fiorentino, Jr.'s last official Board of Trustees meeting. He publicly recognized Dr. Fiorentino on behalf of the Trustees for his outstanding years of service as a faculty member and administrator. He thanked him for his commitment and dedication to the institution. We will miss him.

President Antonucci announced that Mr. Gregg Lisciotti's and Mr. David Mullaney's terms had expired but they will remain on the Board until additional Trustees have been appointed. He publicly thanked them for their service and commitment to the institution.

President Antonucci said we would honor them all at the dinner to be held at 5:30 p.m. that evening. We also typically honor recently-tenured faculty, but there would not be any due to contractual changes.

Mr. Lisciotti asked about the Highland Avenue project. Mr. Bry responded was moving forward and waiting for final approval from the Fitchburg City Council.

With no further business before the Board, the meeting was adjourned at 4:58 p.m.

Respectfully submitted:

Robert A. Pontbriand, Clerk
Board of Trustees

DRAFT

EXECUTIVE COMMITTEE

Fitchburg State University
President's Conference Room
300 Highland Avenue, Fitchburg, MA 01420

Minutes of Meeting Held on May 3, 2011 at 3:45 p.m.

Committee Members Present: Chairman Gregg Lisciotti, Robert Pontbriand,
Carol Vittorioso, Robert Antonucci, ex-officio

Trustees Present: Matthew Costello, Martin F. Connors, Jr.

President Antonucci opened the meeting at 3:45 p.m. He said this was not a binding meeting because we are bringing this to the full Board and presented the following slate of officers.

Carol Vittorioso, Chairperson
Martin F. Connors, Jr., Vice Chairperson
Robert Pontbriand, Clerk

Mr. Lisciotti joined the meeting at 3:47 p.m.

President Antonucci said that Mr. Pontbriand had requested to remain Chair of the Academic Affairs committee. Mr. Pontbriand said that personally and professionally he enjoyed camaraderie on the committee.

President Antonucci said the slate of officers would be voted on at the full meeting. He repeated the slate of officers.

With no further business before the committee, the meeting was adjourned at 3:50 p.m.

Respectfully submitted,

Robert V. Antonucci
Secretary, pro tem