

# Business Administration

## Marketing

Suggested 4-year plan of study

### First Year

#### Fall

Course Number	Course Title	Credits (15)
BSAD 1030	Principles of Management	3
ECON 1100	Principles of Macroeconomics (PL)	3
ENGL 1100	Writing I (W)	3
FYE 1020	FYE Sem: Adventures in Business (R & IL)	3
MATH 1800	Business Statistics (QR)(Math)	3

#### Spring

Course Number	Course Title	Credits (15)
BSAD 1700	Intro. to Computer Information Systems	3
BSAD 1040	Fundamentals of Marketing	3
ECON 1200	Principles of Microeconomics	3
ENGL 1200	Writing II (W&IL)	3
SPCH 1000	Intro. to Speech Communications	3

### Sophomore Year

#### Fall

Course Number	Course Title	Credits (15)
BSAD 2010	Intro. to Financial Reporting	3
BSAD 2600	Business Law I (ER)	3
	Civic Learning Gen. Ed. Elective (CV)	3
	Fine Arts Exp. & Analysis Gen Ed Elect. (FA)	3
	Free Elective	3

#### Spring

Course Number	Course Title	Credits (15)
BSAD 2020	Intro. to Managerial Accounting	3
BSAD 2400	Basic Finance	3
BSAD 3600	Business Law II	3
	Historical Inq. & Analysis Gen Ed Elect. (HI)	3
	Lit. Inq. & Anal. Gen Ed Elective (LI)	3

### Junior Year

#### Fall

Course Number	Course Title	Credits (15)
BSAD 3310	Consumer Behavior	3
	Personal Wellness (PW)	3
	Free Elective	3
	Free Elective	3
	Free Elective	3

#### Spring

Course Number	Course Title	Credits (15)
BSAD 4325	Market Research	3
BSAD 3700	Sales Management	3
BSAD 3325	International Marketing	3
	Scientific Inq. & Analysis Gen Ed Elective (SI)	3
	Free Elective	3

## Senior Year

### Fall

Course Number	Course Title	Credits (15)
BSAD 3330	Advertising	3
BSAD 4230	Business Fluctuations & Forecasting	3
BSAD 4880	International Business Management (DP)	3
	Free Elective	3
	Free Elective	3

### Spring

Course Number	Course Title	Credits (15)
BSAD 4340	Developing Marketing Strategies	3
BSAD 4890	Business Policy and Strategy	3
BSAD XXXX	BSAD Free Elective	3
	Free Elective	3
	Free Elective	3

**Completion of 120 credits is required for graduation**

## General Education

### Foundation (3 credits each)

- Reading & Info Literacy First-Year Exper. (R & IL)
- Writing (W): Writing I
- Writing & Info. Literacy (W & IL): Writing II
- Quantitative Reasoning (QR)

### Exploration (3 credits each)

- Civic Learning (CV)
- Diverse Perspectives (DP)
- Ethical Reasoning (ER)
- Fine Arts Expression & Analysis (FA)
- Historical Inquiry & Analysis (HI)
- Literary Inquiry & Analysis (LI)
- Personal Wellness (PW)
- Procedural & Logical Thinking (PL)
- Scientific Inquiry & Analysis (SI)

### General Education: MAJ

There may be major courses that have been approved to fulfill up to 3 General Education requirements (at least 9 credits). Varies by major and concentration.